



OVERSEAS NEWS

Japanese chip makers accept EC peace terms

By Robert Thomson in Tokyo

JAPANESE semiconductor makers have reluctantly signed agreements with the European Commission to set a minimum price for dynamic random access memory chips (DRAMs)...

The day communism surrendered power



The headline in Solidarity's daily newspaper, Ekspres Gazeta, reads "Our Prime Minister, next to a picture of Roman Catholic opposition intellectual Tadeusz Mazowiecki, apparently set to become Poland's leader."

THURSDAY, August 17 may in future be seen as the day Polish communism finally renounced its hold on executive power...

Conservative neighbours cling to old attitudes

By Our Foreign Staff

AS Poland's first non-communist government in 40 years prepared yesterday to take power, its conservative neighbours again expressed support for the Soviet-led invasion of Czechoslovakia 21 years ago on Monday...

greater freedom. And since then, despite the heavy test of force, the younger generation demonstrated in January and again in May for democracy...

China fears prompt fall in HK stocks

By Michael Murray in Hong Kong

THE Hong Kong stock market yesterday once again showed its acute sensitivity to political uncertainty in China, as share prices fell sharply after reports that China's Defence Minister, Qin Jiwei, had been led away by troops loyal to President Yang Shangkun...

Speculation about early Spanish poll

By Peter Bruce in Madrid

SPECULATION is growing in Madrid that Mr Felipe Gonzalez, the Prime Minister, will call a snap election this autumn before his Socialist government imposes a tough monetary and fiscal regime to deal with an economic crisis...

Anti-apartheid crackdown in South Africa

By Patti Waldmeir in Johannesburg

THE South African authorities yesterday took steps to clamp down on anti-apartheid activists in a crackdown on the current account of the balance of payments likely to triple this year to \$11bn and inflation at 7.4 per cent...

Arab nations' split on Lebanon deepens

By Andrew Gowers in London and George Graham in Paris

THE split in the Arab world over Lebanon deepened yesterday as fighting between Syria forces and troops loyal to Major-General Michel Aoun's Christian army commander flared on a new front north of Beirut...

Hopes rise for end to Ethiopia's 28-year 'unwinnable' war

By Julian Ozanne in Nairobi

TALKS due to open next month in the US will bring together two of the most obstinate foes in Africa's long catalogue of civil wars - the Ethiopian government and the separatist Eritrean rebels - in what could mark the most positive step yet towards peace in the war-torn Horn of Africa...



Jimmy Carter: intermediary

US inflation running at 5.5% a year

By Lionel Barber in Washington

US consumer prices rose a modest 0.2 per cent in July, taking the annual inflation rate to 5.5 per cent over the past seven months, the Labour Department said yesterday...

Environment 'will be top 1990s issue in Sweden'

By Robert Taylor in Stockholm

THE struggle for a better environment is the most important issue Sweden faces, one taking priority over living standards in the 1990s, according to ruling Social Democratic party's proposed programme for the next decade published yesterday...

US inflation running at 5.5% a year

By Lionel Barber in Washington

US consumer prices rose a modest 0.2 per cent in July, taking the annual inflation rate to 5.5 per cent over the past seven months, the Labour Department said yesterday...

Test for Gaza security cards comes tomorrow

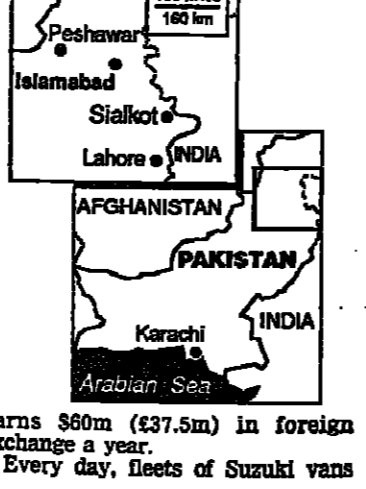
By Tony Walker in Jerusalem

A TRICKLE of Arab workers travelled from the Gaza Strip into Israel yesterday, defying calls to stay at home in protest at the introduction of new security cards...

Sialkot's craftsmen have the football business all sewn up

When World Cup champions score their goals in the West, this is where the ball comes from, Christina Lamb reports

IN almost every house in the otherwise unremarkable town of Sialkot, people are busy stitching footballs. When Diego Maradona scored the winning goal against England in the 1986 World Cup, enabling Argentina to go on and clinch the title, this is where the ball came from...



filled with leather hexagons make deliveries to the 15,000 people involved in making footballs. The top stitchers make two to three balls a day, earning Rs15-20 (65p) for each ball...

400,000 footballs. He is so committed to the game that even his factory mosque is shaped like a ball. Sublime is one of two factories in Sialkot producing footballs for Adidas...





# The First Global Gas Company

*Extracts from an address by Robert Evans, CBE,  
Chairman and Chief Executive of British Gas plc, to the 1989 Annual General Meeting.*

It is fashionable at some annual general meetings for the Chairman to make the point that the company belongs to its shareholders by describing it as *your* company. I shall not be doing that. I shall instead be saying *our* company. After all the Directors are shareholders too and so are almost all the employees of British Gas. Many of us have spent our entire working lives in the business.

I see it as very much a company that belongs to all of us. Certainly the Board do not see their job as just a professional one — merely as stewards of the owners' business. We all have a fierce and very personal loyalty to it.

In your study of the annual report, and perhaps from the newspapers and our advertising, most of you will be aware that a number of themes about our company are beginning to emerge.

The themes cover our commitments as a company — to our customers; to the community as a whole; to engineering excellence; to the environment; and of course to our own successful long-term future. But first I want to comment on the results of last year.

Last year set a test, which British Gas passed with flying colours. The experts at the Met. Office tell us that it was the warmest winter for well over hundred years. Under the circumstances, you might have expected a bigger fall in gas sales than was experienced. In fact, the underlying trend was for continuing growth.

We added an extra 350,000 customers during the year — which shows that gas's popularity, as Britain's favourite fuel, continues undiminished. More and more people are choosing gas for central heating. Another 600,000 gas central heating systems were installed.

Last year, we had to contend with volatility in the price of oil, our major competitor in business markets. But there were encouraging signs of underlying growth.

The gas business is still expanding, and we are still managing to improve efficiency and increase productivity. With more customers, we are giving high standards of service, with fewer employees. We are making the most of new technology to reduce those costs which we directly control; and we are achieving real reductions, from which customers benefit. Over our first two years as a privatized company, gas tariffs actually went down by 9 per cent in real terms.

Shareholders are benefiting too. Last year the current cost profit attributable to shareholders

went up by 9 per cent to £620 million. The Board is recommending a total dividend of 9p per share — an increase of 12½ per cent on the previous year. I hope you will agree with me that this is a very satisfactory result.

## Banishing Gripes

Turning now to the future brings me to the first of the themes I spoke about at the beginning of this speech — our commitment to our customers. We shall not maintain our existing business, let alone achieve the expansion we are aiming for, unless we satisfy our customers. We operate in highly competitive markets with constantly rising expectations from customers. So we cannot stand still.

Gas is a first-class product and it is highly competitive in price. Add to that a back-up service of proven high quality and you have an unbeatable combination. I am determined, as are all the other members of the Board, to go on improving the service we provide until it becomes a by-word for quality . . . .

A continuing and widely perceived improvement in our service to customers is one of our prime goals.

## Boosting Growth

That will help greatly in taking advantage of the opportunities for growth to be found in our traditional markets. There are still more customers to add — over 2 million homes within the gas supply area are not gas customers, and 4½ million homes are without central heating.

In the contract market, other gas suppliers may emerge. We are not afraid of competition — we have always had to compete with electricity, oil and coal. Gas competition is likely to be limited until the early 1990s. Much of it may take place in gas-fired power generation, stimulated by the privatization of electricity. We intend to gain a significant proportion of this new market, and even where we do not supply the gas, we will still gain by carrying other suppliers' gas through our pipelines.

So there are good reasons for seeing a bright outlook for the gas supply business. However, it cannot grow indefinitely. In each of the markets in which we operate, we already have the largest market share. So we will need to expand away from this business if we are to maintain earnings growth in the longer term.

We are looking for opportunities to widen the base of our business away from just selling one product in one country. We want to develop

additional businesses, which could grow to become as important as our current core business of gas supply.

## Burning Greener

The current concern throughout the world for the environment gives us a considerable opportunity. Gas is among the greenest of fuels. In this country, natural gas has played a major role in ridding the air of the sulphurous fogs which were so much part of the foreigner's image of our country. Hardly anyone burns coal any more — most people have a gas fire or gas central heating, perhaps both. The result is cleaner, purer air for everyone.

With the growing availability of natural gas, many more countries can benefit in the way we have. What some of them lack is the know-how to develop their own gas industries or to establish one for the first time. As the largest fully integrated gas business in the western world and with our leadership in many aspects of gas technology, British Gas is well-placed to develop as the world's first global gas business.

That means building on the many years of hard work of our International Consultancy Service to create and operate gas transmission and distribution businesses ourselves. This is a long term prospect — if you like, my personal vision of where I believe we shall go — and I believe British Gas could do this better than any other company.

I should not like you to think that our interest in the environment is purely because of the business opportunity it represents for us. That is very far from the case. We take our responsibilities, as a good citizen should, very seriously.

Our operational sites for the national transmission system, for example, are sited and designed with great sensitivity and after much consultation locally and with concerned environmentalists. The result has been that we can all take pride in British Gas being not just winners of awards — as we are regularly — but in being good neighbours.

## Behaving Generously

The resources of investment and of people that the company needs to run its affairs are of course drawn from the community. What we put back is primarily a valuable gas service. But increasingly society expects more than that from our business. We are happy to play our part — on behalf of our shareholders and employees — and we have now built a programme of involvement in

communities throughout the country.

We are involved in youth programmes, education, inner city work and a great deal more.

From personal experience I can tell you how much this work is appreciated by the people directly affected and by those who are concerned with the well-being of the many and varied communities which make up our nation. British Gas is earning immense good-will which is of course very good for business.

## Backing Gumption

A large part of our community programme concerns education — at all levels from primary schools to university.

We can help education because we are knowledgeable about the application of science to industry, and that is why much of our effort has gone into providing materials for teaching science and technology. Our business is primarily an engineering one and of course science and technology are the foundation for engineering. Unless a sufficient number of properly qualified scientists and engineers are produced by our education system then British Gas will be in difficulty in the future. We shall also be in difficulty more fundamentally because without sufficient engineers, scientists and technologists, our nation will lose its way in the industrial world. Apart from any other consideration British Gas relies on a healthy economy for its own prosperity and that of its customers.

I believe passionately that we as a nation must acknowledge the importance of science and engineering, of manufacturing and of industry to our future prosperity — and act accordingly.

Support for engineering, customer care, community involvement and the environment, as well as being connected with each other, are intimately linked with the future of our business. If we are to grow in our existing markets and continue to expand and develop, we must meet objectives in all these areas.

In conclusion, let me return to my vision of British Gas as a global gas business. The world has very large reserves of natural gas, and new discoveries are still being made. Over the last 20 years, although world gas consumption has doubled, proven reserves have trebled.

I have every confidence that our company has the vision, the resources, the structure, the talents and the dedication to play a leading part in the development of the gas industry world-wide.

Thank you for your attention.

**British Gas**











INTERNATIONAL COMPANIES AND FINANCE

DSM doubles profits and names date of next issue

By Laura Raun in Amsterdam

DSM, the Dutch chemicals company which is being progressively privatised, yesterday unveiled doubled profits and said the offer price for the next one-third tranche of its shares would be announced between September 20 and 22.

In Dutch Government hands. Early elections are being held on September 6 following the collapse of the Christian Democrat-Liberal coalition in May.

Operating margins shrank to 12 per cent in the second quarter compared with the first three months.

Evergo unit unveils HK\$922m rights issue

By Michael Murray in Hong Kong

CHINA Entertainment, the Hong Kong investment company which recently reported first-half losses of HK\$64.5m (US\$8.26m) because of provisions for stock market holdings, has announced a HK\$922m rights issue, the second big cash call from a company within the Evergo group in less than two months.

Last week China Entertainment announced that it had issued HK\$922m in rights to take up 99 per cent of a rights issue from Superfund Financial Holdings, comprising its own allotment and underwriting commitments for the balance, which was spurned by shareholders.

Management extends IEL offer

By Chris Sherwell in Sydney

THE management bid for control of Industrial Equity (IEL), the Australian arm of Sir Ron Brerley's New Zealand-based entrepreneurial empire, was yesterday expanded to a full A\$1.8bn (US\$1.4bn) takeover offer after objections from key shareholders.

The move came from Corama, a vehicle which is 75 per cent controlled by Mr Abe Goldberg, the Australian textile magnate, and 25 per cent by Mr Rod Price, IEL chief executive, and Mr Bill Loewenthal, its acting chairman.

But the plan aroused its own objections - from Mr John Spalvin, head of the Adelaide Steamship conglomerate, which built up a significant 12 per cent stake in IEL, and from Sir Ron himself, who questioned whether control of IEL should pass without a full bid.

Corama, because it will be heavily geared, will be expected to sell off its plans for IEL. Its principal bankers are Bankers Trust Australia and Citibank, which were said yesterday to be finalising the necessary finance.

ABN reports rise to Fl 351m

By Laura Raun in Amsterdam

ALGEMENE Bank Nederland (ABN), the biggest Dutch bank, yesterday singled out merchant banking and foreign operations as the prime cause of a 15 per cent rise in first-half net profits to Fl 351m (\$158.2m).

dividend is being increased to Fl 1.40 a share from Fl 1.35. Commission income, including merchant banking fees, jumped 22 per cent while earnings at Bank Mees & Hope, ABN's merchant bank subsidiary, surged 17 per cent.

rates are higher than long-term ones. Despite a greater volume of lending, domestic interest income was lower.

Canada Trustco plans US moves

By Robert Gibbins in Montreal

CANADA TRUSTCO, one of the country's two largest trust companies, plans to expand into the US by buying a sizeable but so far unnamed savings and loans company in the North-East.

Positive sales outlook expected to buoy Hösch

By Our Financial Staff

INTERIM pre-tax profits rose 49 per cent at Hösch, the West German steelmaker and engineer, which said yesterday: "Nearly all units will well into the second half."

per cent to DM1.98bn. Turnover in its industrial technology sector gained 21 per cent to DM1.81bn.

Fletcher Challenge buys NZ farm lender

By Terry Hall in Wellington

FLETCHER CHALLENGE, New Zealand's largest company, is to pay a minimum of NZ\$650m (US\$521.7m) for Rural Bank's rural credit business, the government agency which is the main lender of mortgage finance to the farming sector.

The sale has aroused intense opposition from two farming groups who both want the Government to buy the business. One group, backed by the Federated Farmers national lobby group, said it was furious with both the Government and Fletcher over the deal.

It is buying the bank on a price-earnings multiple of only 2.5, a target of criticism by Labour MPs for alleged favouritism in backing farming friends of the opposition National Party.

ers and at March had loans worth NZ\$2.6bn. Fletcher has farm services business called Wrightson NMA, which provides short-term seasonal loans.

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World Commodities Prices

Table with columns: Commodity, Unit, Price, Change, High, Low. Includes items like Aluminum, Copper, Lead, Zinc, Tin, Wheat, Soybeans, etc.

US MARKETS

IN THE METALS, trading was slow in most markets as a non-eventful CPI release had little effect on prices.

Chicago

Table with columns: Commodity, Price, Change, High, Low. Includes items like Soybeans, Corn, Wheat, etc.

NEW YORK

Table with columns: Commodity, Price, Change, High, Low. Includes items like Gold, Silver, Platinum, etc.

SPOT MARKETS

Table with columns: Commodity, Price, Change, High, Low. Includes items like Brent Blend, WTI, Gas Oil, etc.

COCOA & RUBBER

Table with columns: Commodity, Price, Change, High, Low. Includes items like Cocoa Futures, Rubber, etc.

POTATOES & SOYBEANS

Table with columns: Commodity, Price, Change, High, Low. Includes items like Potatoes, Soybeans, etc.

LONDON BULLION MARKET

Table with columns: Commodity, Price, Change, High, Low. Includes items like Gold, Silver, etc.

COFFEE & SUGAR

Table with columns: Commodity, Price, Change, High, Low. Includes items like Coffee, Sugar, etc.

WHEAT & SOYBEANS

Table with columns: Commodity, Price, Change, High, Low. Includes items like Wheat, Soybeans, etc.

Turnover: 4850 (8712) ... Turnover: 8015 (1037)lots of 100 tonnes

CURRENCIES, MONEY AND CAPITAL MARKETS

LONDON MARKETS

LONDON RECENT ISSUES

Table of London recent issues including equities and fixed interest stocks with columns for issue name, price, and date.

FIXED INTEREST STOCKS

Table of fixed interest stocks with columns for issue name, price, and date.

RIGHTS OFFERS

Table of rights offers with columns for issue name, price, and date.

TRADITIONAL OPTIONS

Table of traditional options with columns for issue name, price, and date.

DIVIDENDS ANNOUNCED

Table of dividends announced with columns for company name, dividend amount, and date.

The Financial Times proposes to publish the following surveys in 1989:

- List of surveys for 1989: 23 August: Zimbabwe; 28 September: Botswana; 4 October: Lesotho; 24 October: Zambia.

If you require further details of these please contact Sarah Pakenham-Walsh 01-873-3238

Number One Southwark Bridge, London SE1 9HL

Tx. 855033 FINTIM G TELEFAX Tel: 01-873-3079

FINANCIAL TIMES

RURAL DEVELOPMENT

The Financial Times proposes to publish this survey on:

22 SEPTEMBER 1989

For a full editorial synopsis and advertisement details, please contact:

ALISON BARNARD on 01-873 4148

or write to her at:

Number One Southwark Bridge London SE1 9HL

FINANCIAL TIMES

FOREIGN EXCHANGES

Dollar loses momentum

THE DOLLAR relinquished some of the gains made earlier in the week as investors lacking any fresh incentive decided to take some profits. US consumer prices in July rose by 0.3 per cent, in line with expectations, but the market was already long on dollars after the release on Thursday of better than expected US trade data for June.

pared with Y143.85. Elsewhere, it finished at SF1.6580 from SF1.6570 and FF76.8550 from FF76.8475. On Bank of England figures, the dollar's exchange rate index fell to 71.4 from 71.8.

Investors remain convinced that rates are likely to remain unchanged at the end of the year. Some suggestions that the authorities may consider a reduction in rates to coincide with an early general election are viewed somewhere between speculation and disbelief.

The US unit failed to make any convincing attempt to break through resistance at DM1.9700, and the lack of any follow through buying prompted investors to take profits.

The overall impact of this latest UK data appeared to be muted. Investors remain convinced that rates are likely to remain unchanged at the end of the year.

The pound's exchange rate index closed at 81.0, unchanged from Thursday's close. Against the dollar, sterling rose to \$1.5655 from \$1.5585 but finished slightly lower in D-Mark terms at DM3.0625 from DM3.0675.

C IN NEW YORK

Table of C in New York with columns for date, price, and change.

DOLLAR SPOT-FORWARD AGAINST THE DOLLAR

Table of dollar spot-forward against the dollar with columns for date, price, and change.

STERLING INDEX

Table of sterling index with columns for date, price, and change.

CURRENCY RATES

Table of currency rates with columns for currency, rate, and change.

POUND SPOT-FORWARD AGAINST THE POUND

Table of pound spot-forward against the pound with columns for date, price, and change.

RMS EUROPEAN CURRENCY UNIT RATES

Table of RMS European Currency Unit Rates with columns for currency, rate, and change.

CURRENCY MOVEMENTS

Table of currency movements with columns for currency, rate, and change.

OTHER CURRENCIES

Table of other currencies with columns for currency, rate, and change.

EURO-CURRENCY INTEREST RATES

Table of Euro-currency interest rates with columns for currency, rate, and change.

FORWARD RATES AGAINST STERLING

Table of forward rates against sterling with columns for date, price, and change.

FT LONDON INTERBANK FIXING

Table of FT London interbank fixing with columns for date, price, and change.

MONEY MARKETS

No move on data. UK INTEREST rates took little notice of a small decline in the rate of US inflation.

NEW YORK

Table of New York with columns for date, price, and change.

LONDON MONEY RATES

Table of London money rates with columns for date, price, and change.

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LIFE LINE BLY FUTURES SPREADS

Table of life line bly futures spreads with columns for date, price, and change.

LIFE IN TREASURY BOND FUTURES SPREADS

Table of life in treasury bond futures spreads with columns for date, price, and change.

LIFE BOND FUTURES SPREADS

Table of life bond futures spreads with columns for date, price, and change.

LIFE 4% SPREADS

Table of life 4% spreads with columns for date, price, and change.

LIFE TREASURY BOND SPREADS

Table of life treasury bond spreads with columns for date, price, and change.

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LONDON (CLIFFE)

Table of London (Cliffe) with columns for date, price, and change.

FT 100 INDEX

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FT GUIDE TO WORLD CURRENCIES Every Tuesday in the FT

WORLD STOCK MARKETS

US MARKETS (3pm)

Table of US stock market data including S&P 500, Dow Jones, and various sector indices.

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INDICES

Table of various stock indices including Dow Jones, S&P 500, and regional indices.

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NEW YORK ACTIVE STOCKS

Table of active stock prices in New York.

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AUSTRIA

Table of stock prices for Austria.

FRANCE

Table of stock prices for France.

GERMANY

Table of stock prices for Germany.

ITALY

Table of stock prices for Italy.

NETHERLANDS

Table of stock prices for Netherlands.

SWEDEN

Table of stock prices for Sweden.

BELGIUM/LUXEMBOURG

Table of stock prices for Belgium/Luxembourg.

FINLAND

Table of stock prices for Finland.

FRANCE

Table of stock prices for France.

GERMANY

Table of stock prices for Germany.

ITALY

Table of stock prices for Italy.

NETHERLANDS

Table of stock prices for Netherlands.

JAPAN

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NETHERLANDS

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Notes and disclaimers regarding the data provided in the tables.

WORLD STOCK MARKETS

AMERICA

Dow recoups lost ground after CPI report

Wall Street
AFTER some disappointment over the July consumer prices report, equity and bond prices on Wall Street recouped their morning losses and drifted without direction into the early afternoon, writes Annette...

"double witching hour" as August futures on the Major Market Index and options on the Standard & Poor's 100, two instruments heavily used by computerised programme traders, were both due to expire at the close of trading yesterday.

The most important special feature continued to be the takeover bid for UAL. The airline advanced 3 3/4% to \$271 1/4 on reports that a leveraged buy-out consortium was being formed by British Airways in partnership with Morgan Stanley.

Canada
TRADING was sporadic in Toronto where stocks opened mixed but then retreated further by midday following the sharp fall on Thursday. Volume centred on few stocks and the gold index was the only one to make gains, rising nearly 6 points at midday.

EUROPE

Nervousness over dollar's strength creeps in

THE strength of the dollar caused some jitters yesterday, especially with bourses close to highs and the week ended with more falls than rises, writes Our Markets Staff.

ceuticals after the success of AZT, the AIDS drug developed by Wellcome of the UK; and prospects for higher earnings on the dollar's strength.

lower on the week. Volume was said to be much lower than Thursday's FF2.3bn.

opened lower on worries over the dollar's strength and Thursday's fall on Wall Street. The Credit Suisse index ended almost unchanged, slipping 0.1 to 665.9 for a 0.6 per cent decline since last week.

ASIA PACIFIC

Japan weak as Hong Kong slides

Tokyo
DISCOURAGED by the strengthening dollar, investors backed away from taking positions and the Tokyo market fell in this volume yesterday, writes Yuriko Mita in Tokyo.

hand, fell as the yen's weakness rekindled fears of higher interest rates. The Industrial Bank of Japan, a benchmark issue, fell ¥58 to ¥5,440.

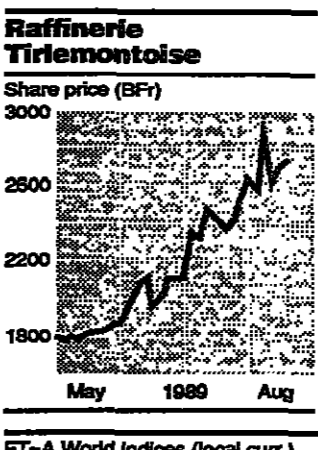
then a week ago. However, the broader market ended mostly lower, with falling stocks outnumbering rising ones by 166 to 137.

SOUTH AFRICA
JOHANNESBURG'S all-share index rose 23 to 2,811, an all-time high, spurred by selective demand in thin trading.

The mystery of the sugar refiner occupies Brussels

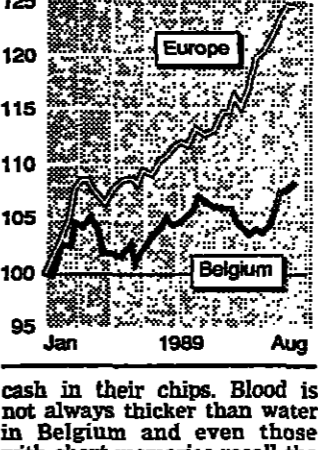
Tim Dickson on a touch of summer season intrigue

BRUSSELS, one sometimes feels, would simply not be Brussels without a good old seasonal Stock Market Whodunnit.



with an average European gain of 24 per cent - though a series of new highs this week and strong demand yesterday for Cockerill Sambre, the steel-maker, will have provided some much-needed encouragement for the bulls.

Size, though, is not the only ingredient of a good thriller, for what has made the RT story particularly puzzling is the 75.35 per cent stake apparently safely controlled by the family-owned parent company RT Holding.



Mr Marc Debrouwer of the Petercam brokerage, by contrast, is worried about the short term. While he acknowledges the strong influence of Wall Street and hopes for a soft landing in the US, he believes that "relative to the international market things will be more difficult in Belgium over the next few months."

RT itself, which came to the market just over two years ago and which has embarked on a diversification programme into non-sugar food products, claims to be none the wiser about what is going on.

cash in their chips. Blood is not always thicker than water in Belgium and even those with short memories recall the way the family shareholders of Cote d'Or denied any intention of selling out, right up to the moment Jacobs Suchard, the Swiss food giant, announced its bid.

He is one of many analysts disappointed by the outcome of the 1990 budget negotiations - just BFr50bn of expenditure "cuts" leaving a deficit of BFr405bn, or 6.5 per cent of gross national product. But his caution about the market stems as much from fears about corporate tax changes coming soon, which will tighten loopholes, as from long-term worries about the Government's determination to curb the country's indebtedness - equivalent to between 120 and 130 per cent of GNP.

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Table of FT-Actuaries World Indices for Thursday August 17 1989 and Wednesday August 16 1989. Columns include National and Regional Markets, US Dollar Index, Day's Change, Pound Sterling Index, Local Currency Index, Day's change % local currency, Gross Div. Yield, US Dollar Index, Pound Sterling Index, Local Currency Index, 1989 High, 1989 Low, and Year ago (approx).

LONDON STOCK EXCHANGE Dealings

Details of business done below have been taken with consent from last Thursday's Stock Exchange Official List and should not be reproduced without permission.

Details relate to those securities not included in the FT Share Information Services. Unless otherwise indicated prices are in pence. The prices are those at which the business was done in the 24 hours up to 5 pm on Thursday and settled through the Stock Exchange Settlement system, they are not in order of execution but in ascending order which denotes the day's highest and lowest dealings.

For those securities in which no business was recorded in Thursday's Official List the latest recorded business in the four previous days is given with the relevant date.

Rule 535(2) and Third Market stocks are not regulated by the International Stock Exchange of the United Kingdom and the Republic of Ireland Ltd.

† Bargains at special prices. ‡ Bargains done the previous day.

Corporation and Country Stocks No. of bargains included 4. Greater London Council 84% S&P 90/92 - 229 1/2. Birmingham Corp 3% S&P 97 after - 229 1/2.

UK Public Bonds No. of bargains included 11. Agricultural Mortgage Corp PLC 4 1/4% Deb S&P 91/91 - 227 1/2. 6 1/4% Deb S&P 92/94 - 223 1/2 (14A/89).

Foreign Stocks, Bonds, etc—coupons payable in London No. of bargains included 15. Abbey National Building Society 1 1/4% Nts 1995 (B/C/2000)—1000/1000 - 329 (15A/89).

Commonwealth—Government No. of bargains included 8. Jersey Electricity Co Ltd 8% Deb 2000 - 234.

Breweries and Distilleries No. of bargains included 8. Allied—Lion PLC 5 1/4% Cum Prt E1 - 54 1/2 (16A/89).

Registered Housing Associations No. of bargains included 1. Housing Finance Corporation Ltd 9% Deb 2027 - 248.

Commercial, Industrial, etc No. of bargains included 15. A.C. Holdings PLC 1 1/2% Cum Prt E1 - 55 (15A/89).

Borrowers No. of bargains included 31. American Medical International Inc 10 1/2% Nts 2011 (11A/89).

Banks and Discount Companies No. of bargains included 31. Australia & New Zealand Banking Group Ltd 8 1/4% S&P 90/92 - 140 (11A/89).

London International Group PLCADR (1:1) - 52.29 (14A/89). 8% Gdn Unk Lk S&P 90/92 - 230 (14A/89).

Unit Trusts No. of bargains included 11. Anglo-Scottish Property PLCADR 2% Deb S&P 91/91 - 227 1/2.

Mines - South African No. of bargains included 36. Anglo-Platinum PLCADR 10% Deb S&P 91/91 - 227 1/2.

Mines - Miscellaneous No. of bargains included 21. Anglo-American Investment PLCADR 10% Deb S&P 91/91 - 227 1/2.

Financial, Trusts, Land, etc No. of bargains included 41. Anglo-Continental PLCADR 10% Deb S&P 91/91 - 227 1/2.

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Oil No. of bargains included 18. Anglo-Petroleum PLCADR 10% Deb S&P 91/91 - 227 1/2.

Property No. of bargains included 77. Anglo-Property PLCADR 10% Deb S&P 91/91 - 227 1/2.

Insurance No. of bargains included 710. Anglo-Insurance PLCADR 10% Deb S&P 91/91 - 227 1/2.

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10% Unk Lk S&P 2000/01 - 378 (14A/89). Anglo-Continental PLCADR 10% Deb S&P 91/91 - 227 1/2.

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BASE METALS

The Financial Times proposes to publish this survey on:

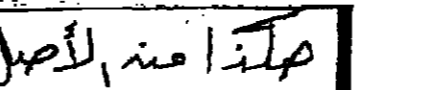
2nd October 1989

For a full editorial synopsis and advertisement details, please contact:

Edward Macquisten on 01-873 3300

or write to him at: Number One Southwark Bridge London SE1 9HL

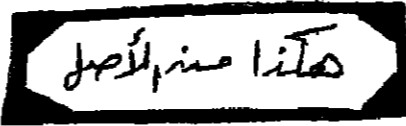
FINANCIAL TIMES











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Main table containing unit trust information with columns for Name, Price, and Yield. Includes sub-sections for 'OTHER UK UNIT TRUSTS' and 'INSURANCES'.

OTHER UK UNIT TRUSTS

INSURANCES

Continued on next page

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Main table containing unit trust information with columns for Name, Price, Yield, and other financial metrics. Includes sub-sections for 'MANAGEMENT SERVICES', 'OFFSHORE AND OVERSEAS', 'GUERNSEY (ISB RECOGNISED)', 'LUXEMBOURG (ISB RECOGNISED)', and 'JERSEY (ISB RECOGNISED)'.

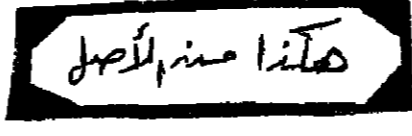
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FT UNIT TRUST INFORMATION SERVICE

Table of FT Unit Trust Information Service listing various unit trusts with columns for Name, Price, Yield, and other financial metrics.

LONDON SHARE SERVICE

Table of London Share Service listing various shares and funds with columns for Name, Price, Yield, and other financial metrics.



BRITISH FUNDS

Table of British Funds listing various funds with columns for Name, Price, Yield, and other financial metrics.

BRITISH FUNDS - Contd

Continuation of British Funds listing various funds with columns for Name, Price, Yield, and other financial metrics.

LOANS

Table of Loans listing various loan products with columns for Name, Price, Yield, and other financial metrics.

FOREIGN BONDS & RAILS

Table of Foreign Bonds & Rails listing various international investment options with columns for Name, Price, Yield, and other financial metrics.

AMERICANS

Table of Americans listing various American investment options with columns for Name, Price, Yield, and other financial metrics.

INT. BANK AND O'SEAS

Table of International Bank and Overseas listing various international financial services with columns for Name, Price, Yield, and other financial metrics.

CORPORATION LOANS

Table of Corporation Loans listing various corporate loan products with columns for Name, Price, Yield, and other financial metrics.

COMMONWEALTH & AFRICAN LOANS

Table of Commonwealth & African Loans listing various international loan products with columns for Name, Price, Yield, and other financial metrics.

Money Market Bank Accounts

Table of Money Market Bank Accounts listing various banking services with columns for Name, Price, Yield, and other financial metrics.

Money Market Trust Funds

Table of Money Market Trust Funds listing various trust fund products with columns for Name, Price, Yield, and other financial metrics.

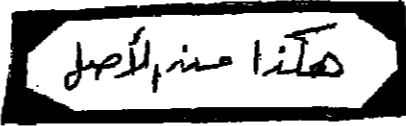
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Main table containing various stock market listings categorized by industry: AMERICANS - Contd, BUILDING, TIMBER, ROADS - Contd, DRAPERY AND STORES - Contd, ENGINEERING, INDUSTRIALS (Miscel.) - Contd, CANADIANS, ELECTRICALS, FOOD, GROCERIES, ETC, BANKS, HP & LEASING, CHEMICALS, PLASTICS, BEERS, WINES & SPIRITS, DRAPERY AND STORES, BUILDING, TIMBER, ROADS, HOTELS AND CATERERS, and INSURANCES. Each entry includes company name, stock code, price, and other financial data.

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LEISURE

Table of share prices for Leisure companies including Leisure Group, Leisure Leisure, Leisure Leisure, etc.

PAPER, PRINTING, ADVERTISING - Cont'd

Table of share prices for Paper, Printing, Advertising companies including Newsprint, Printing, Advertising, etc.

TEXTILES - Cont'd

Table of share prices for Textiles companies including Textiles, Textiles, Textiles, etc.

TRUSTS, FINANCE, LAND - Cont'd

Table of share prices for Trusts, Finance, Land companies including Trusts, Finance, Land, etc.

OIL AND GAS - Cont'd

Table of share prices for Oil and Gas companies including Oil and Gas, Oil and Gas, Oil and Gas, etc.

MINES - Cont'd

Table of share prices for Mines companies including Mines, Mines, Mines, etc.

MOTORS, AIRCRAFT TRADES

Table of share prices for Motors, Aircraft Trades companies including Motors, Aircraft Trades, Motors, Aircraft Trades, etc.

PROPERTY

Table of share prices for Property companies including Property, Property, Property, etc.

TOBACCO

Table of share prices for Tobacco companies including Tobacco, Tobacco, Tobacco, etc.

TRANSPORT

Table of share prices for Transport companies including Transport, Transport, Transport, etc.

OVERSEAS TRADERS

Table of share prices for Overseas Traders companies including Overseas Traders, Overseas Traders, Overseas Traders, etc.

THIRD MARKET

Table of share prices for Third Market companies including Third Market, Third Market, Third Market, etc.

COMMERCIAL VEHICLES

Table of share prices for Commercial Vehicles companies including Commercial Vehicles, Commercial Vehicles, Commercial Vehicles, etc.

TRUSTS, FINANCE, LAND

Table of share prices for Trusts, Finance, Land companies including Trusts, Finance, Land, etc.

FINANCE, ETC.

Table of share prices for Finance, Etc. companies including Finance, Etc., Finance, Etc., Finance, Etc., etc.

PLANTATIONS

Table of share prices for Plantations companies including Plantations, Plantations, Plantations, etc.

MINES

Table of share prices for Mines companies including Mines, Mines, Mines, etc.

NOTES

Stock Exchange dealing conventions are indicated to the right of security names. Prices and net dividends are in pence and denominated in pence. Dividends are in pence unless otherwise stated.

NEWSPAPERS, PUBLISHERS

Table of share prices for Newspapers, Publishers companies including Newspapers, Publishers, Newspapers, Publishers, etc.

SHOES AND LEATHER

Table of share prices for Shoes and Leather companies including Shoes and Leather, Shoes and Leather, Shoes and Leather, etc.

SOUTH AFRICANS

Table of share prices for South Africans companies including South Africans, South Africans, South Africans, etc.

TEXTILES

Table of share prices for Textiles companies including Textiles, Textiles, Textiles, etc.

OIL AND GAS

Table of share prices for Oil and Gas companies including Oil and Gas, Oil and Gas, Oil and Gas, etc.

REGIONAL & IRISH STOCKS

Table of share prices for Regional & Irish Stocks companies including Regional & Irish Stocks, Regional & Irish Stocks, Regional & Irish Stocks, etc.

This service is available to every company dealt in on the Stock Exchange throughout the United Kingdom for a fee of £995 per annum for each security.





MARKETS

Finance & the Family: This Week

PEPS: the big opportunity that shouldn't be missed?

Personal equity plans are now considered to be a "good thing" for investors and many financial advisers say they are an investment opportunity that shouldn't be missed.

Mortgage arrears on the rise

A growing number of home-owners are facing the crunch from rises in mortgage interest rates over the past year, and are falling into arrears.

Measuring the risk factor

In the post-crash world, unit trust investors have become much more aware of risk. But a new measuring tool introduced by the Micropal statistics service could prove useful for rating the 1,300 trusts now available according to risk.

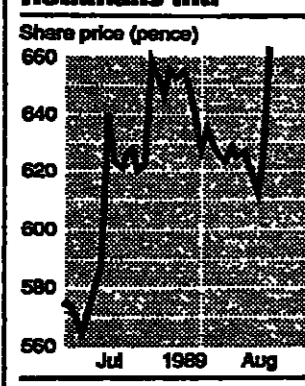
The lure of 'phantom' options

The takeover of the Gateway food stores chain has put the spotlight on an increasingly popular form of employee benefit known as a "phantom" share option.

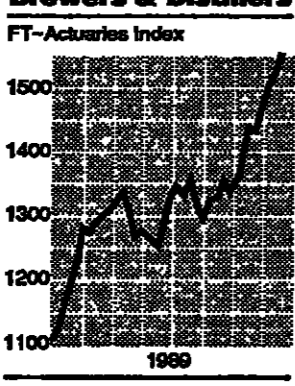
EXPATRIATES: Home, sweet home? Page IV

BRIEFCASE: Your questions answered Page V

Rothmans Int.



Brewers & Distillers



Brewery sector makes ground

The brewery sector, already boosted by takeover speculation in Scottish & Newcastle, made further ground on the stock market this week after a front page story in the press highlighted bumper summer sales of wines, spirits, beer and soft drinks.

Market boost for Rothmans

Growing realisation of the asset strengths and earnings potential helped shares in tobacco group Rothmans to sparkle in the stock market this week.

More mortgages for women

Women today account for a larger chunk of the mortgage market than 10 years ago, according to a survey from the Nationwide Anglia Building Society.

Annual reports face the axe

The glossy annual reports so familiar to shareholders may become a rare sight from next year. Listed companies will no longer be required to send them out, but will be able to send summary financial statements.

LONDON

Footsie is boosted by star performers

THE NEAR-unanimity of market analysts last weekend that equities were due for a dramatic correction to the summer's ebullient advance...

Statistics aside, Footsie was helped by star performers within its ranks. Acting the role of Horatius at the bridge on Monday was ETR, buoyed in the red tide by speculation about its future relationship with the US leveraged buy-out specialist Kohlberg Kravis Roberts...

HIGHLIGHTS OF THE WEEK

Table with columns: Price 23/75, Change on week, 1988 High, 1989 Low, and Description. Rows include FT-SE 100 Index, Base, Body Shop, Euro Home Prods, Gen. Accident, ICI, Priest Mariani, Rothmans, Slough Estates, Sotheby's, Tarmac, Tiphook, Wellcome, Western Motor, and Yale & Valor.

WALL STREET

Investors cast off their bonds

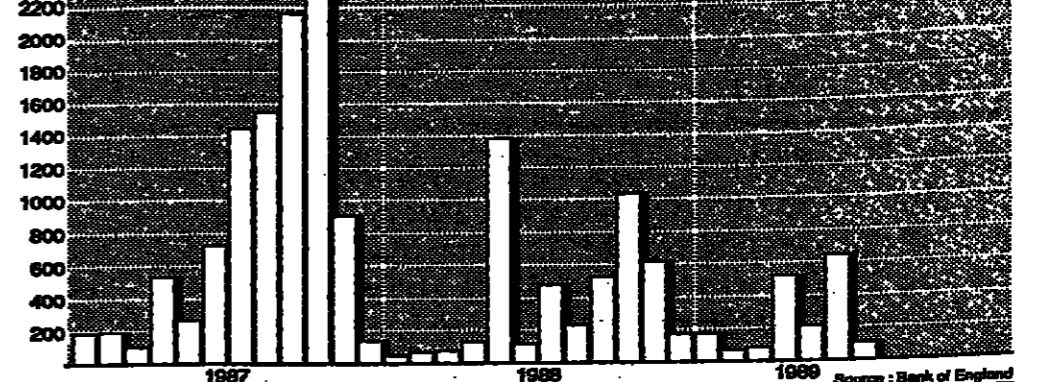
2,440 - a level it had reached late in April when long-term interest rates were still above 9 per cent. In the next five weeks, however, the Dow jumped 11 per cent to last week's peak of 2,713.

'There could easily be another surge in equity prices'

Falling interest rates can raise stock prices by making dividend yields and price/earnings ratios more attractive in relation to the returns available from fixed interest investments.

Rights Issues

Total capital raised (£m)



the hoteller, led the way with a £141m cash call to fund its UK expansion without taking on starting debt. The issue was the fourth-largest this year and the highest since RTZ's £486m in May.

that Ward White's Philip Birch will be on his hike when the £900m takeover bid closes on Tuesday. Elsewhere on the bid front it was a quiet week between Hoylake's offer document and BAT Industries' riposte next Monday.

the losing Newgateway consortium accepting Isoceles - after shares. Meanwhile, Hanson sold its first bundle from Consolidated Gold Fields: most of the latter's stake in Gold Fields of South Africa, for \$366m.

JUNIOR MARKETS

Storm signals over profits

THOSE WHO enjoy seeing the mighty fallen should keep tabs on some of the junior markets' most glamorous shares. A recent string of profit warnings shows that even the highest-profile companies have not escaped the strains of rapid expansion and the economic slowdown.

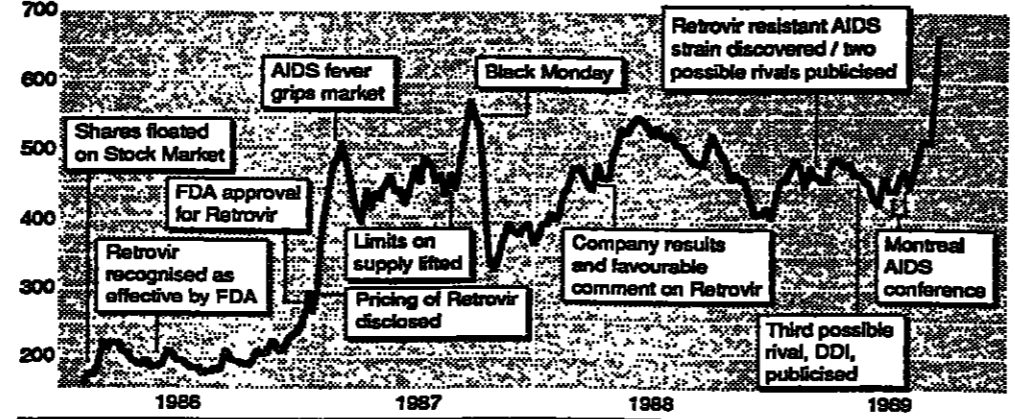
Last week, there was bad news from Packway, the press production services group, which was voted Unlisted Securities Market company of the year in a contest organised by the USM Magazine in March.

Wonder drug puts Wellcome in the big league

IF YOU bought Wellcome shares on flotation in 1986, the value of your investment would have increased more than five-fold. Much of the gain has come in the past fortnight as two US studies on the effectiveness of Wellcome's anti-Aids drug, Zalcitabine, have come down firmly in its favour.

Wellcome

Share price (pence)



streamline the approvals process. It is conceivable for a compound discovered today to be on the market within three years. If that were to happen, then Retrovir could be the shortest-lived blockbuster drug of all time.

holding to less than about 60 per cent. Below that level, the possibility of issuing new shares - in employee incentive schemes, for example - might dilute the Trust's holding to below the critical level.

Some in the City think any share sell-off is unlikely. The alternative, if the Wellcome trustees want to see more cash come from the success of Retrovir, is to ask the board of the plc to increase dividends paid to shareholders.

streamline the approvals process. It is conceivable for a compound discovered today to be on the market within three years. If that were to happen, then Retrovir could be the shortest-lived blockbuster drug of all time.

Investors might remember

Daniel Green

Vanessa Hoelder





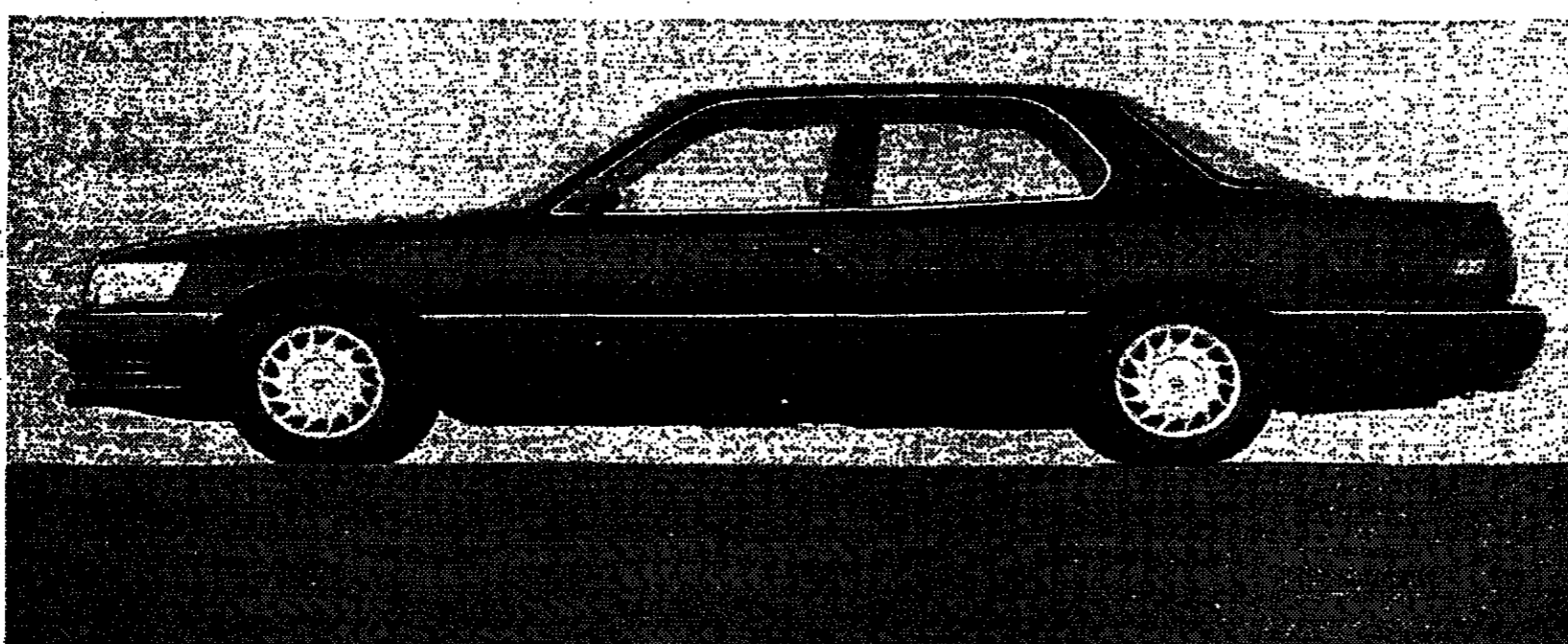






MOTURING

THE BIG saloon had carried me in silent, air-conditioned and leather-seated comfort through the outskirts of Düsseldorf to the Cologne autobahn. Across tram tracks and over granite girders, there was as little noise and road reaction from the tyres as you expect from a Jaguar.



Toyota's luxury LS 400... a model of careful design plus an obsessive attention to detail at a probable price between £28,000-32,000

Japan goes for the throat

Toyota leads attack on Europe's executive car sector, reports Stuart Marshall

At 135 mph (217 kmh), the tachometer read a little over 4,200 rpm. I could hardly hear the engine and wind roar was subdued. I had a lot of power in hand and the car rode as stably as a liner on a calm sea.

Only 50,000 Lexus LS 400s are to be made each year, which might come as a relief to the likes of Mercedes-Benz, BMW and Jaguar. Of these, 40,000 will go to the US and a mere 2,000 to Europe, with Britain getting a lion's share of 800.

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Country Notes Give a worm an even break

IT WAS a still, clear evening after a long day of heat. The sea was so calm that it mirrored the cliffs - a blur of golden brown laid on blue water. Sitting on the beach, around sunset, the only flicker of speed came from some small, snake-like thing moving fluidly among the pebbles, a silver of bronze gleaming in the pink light.

slow-worm season, when they emerge after hibernation, often from the bottom of the compost heap. Throughout the summer, our cat often announces his arrival home with a blood-curdling triumphant yowl, scarcely dulled by the fact that he has yet another of the hapless creatures dangling, like a thick bracelet, from his jaws.



that brought home to me why, in less scientific times, country people regarded these shy creatures with fear and suspicion. Slow-worms are not snakes but legless lizards, distinguished from the former by the presence of movable eyelids and a broad, flat tongue (not forked). In people's minds, though, they were one with snakes and thus, as the old stories claimed, might sting, inject poison and spit fire. Even when wounded mortally, they would not die until sundown.

Despite the bloody stump, the wound heals and a new tail grows eventually. Most of the slow-worms survive the attentions of our cat although, once, I opened the back door and found a wormless tail. There was no sign of its owner or the cat. The young, numbering anything from six to 12, are born late in summer. Each is contained in an egg composed not of shell but membrane, from which they escape immediately. At this stage they are a shiny yellow-silver, 2-3 in. long, and independent. The adult colours are more muted, the females distinguished by their dark sides and belly.

When choice defies logic

ONE OF THE endlessly intriguing aspects of motoring is what makes a person buy a particular car. Often, the choice defies logic. Why, for instance, get a wide-wheeled, high-performance model with a "go faster" kit of aerodynamic aids when it will be used almost entirely for shopping? Or a high-riding, on/off-road, four-wheel drive when it will never leave the tarmac?

More than half of them (54.3 per cent) gave the thumbs-down to any East European model. Sewells speculates that this could be due to perceived quality problems or a belief that the cars are "not of the right type."

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Bridge

WHEN PLAYING in a 4-4 trump suit the declarer might have to take precautions against a possible 4-1 trump break. Let us look first at a spade contract from rubber bridge.

South dealt with neither side vulnerable and started the bidding with one heart. North replied with one spade. South said two diamonds, North bid four hearts and all passed.

South dealt with neither side vulnerable and started the bidding with one heart. North replied with one spade. South said two diamonds, North bid four hearts and all passed.

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South dealt with neither side vulnerable and started the bidding with one heart. North replied with one spade. South said two diamonds, North bid four hearts and all passed.

Chess

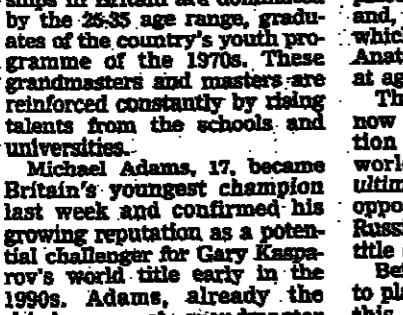
THE BRITISH championship at Plymouth last week provided another demonstration of the UE's youthful strength in depth. In all other leading chess countries such as the Soviet Union, US, Yugoslavia and Hungary, a significant percentage of top players are in their 40s or older.

The major difference from descriptive notation is that each square has only a single reference point; thus, White's Q4, which is also Black's Q5 in descriptive, becomes d4 in standard notation irrespective of whether a white or a black piece moves there.

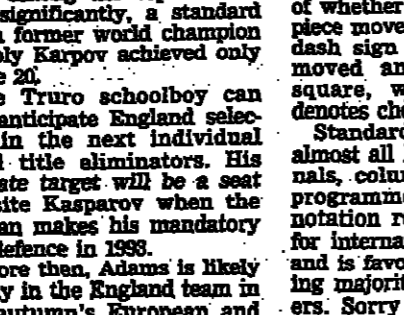
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BLACK 11 MEN  
8  
7  
6  
5  
4  
3  
2  
1  
a b c d e f g h



WHITE 11 MEN  
8  
7  
6  
5  
4  
3  
2  
1  
a b c d e f g h

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PROPERTY

The unlovely face of timeshare

It's popular with the public but the selling methods have harmed its image, says Michael Hanson

TIMESHARE PESTS are as welcome as locusts at harvest time. If you are lucky enough to be on holiday right now, having survived the inevitable airport delays, the French air-traffic engineers' strike and the grounding of mechanically suspect aircraft, chances are that you are being pestered by timeshare salespeople on your way to the beach, or when you visit the local bars or restaurants.

the US to make them look different from other junk mailings, and overprinted with words to suggest urgency. Some window envelopes appear to contain genuine cheques, which turn out to be vouchers for so-called prizes or awards.



Left: Carnvick Cottages near Newquay, Cornwall, which are for sale for £1.3m. The reason: there are 417 timeshare weeks unsold in the 30 cottages. Left below: a sketch of the development at Loch Lomond in Scotland where a derelict mansion is being turned into a five-star hotel.



Of a week's timeshare being £5,500 and the average maintenance charge being £110 per week owned.

Not all timeshare developments are successful, however; construction and marketing costs are so high that many have found they are under-capitalised and have had to sell their developments on to major companies such as Barratt, Wimpey and Costain. The mistake here is that timeshare development is a licence to print money so seduced Allerdale District Council in the Lake District that it borrowed £6m from a Swiss bank to finance a timeshare development and leisure pool at Keswick Edge.

The first 20 lodges were completed last summer, but sales have been so slow that the council is having difficulty meeting its loan repayments. Yet, according to the English Tourist Board, timeshare projects in the Lake District have attracted more investment than anywhere else in Britain, and some of the most successful timeshare developments are to be found there - including Langdale, which has won awards for its design.

In the park will be ready this time next year. Another popular place for timeshare is Cornwall, where Costain is developing Clovance, near Camberland (tel. 0205-651-111). Compared with other developers, Costain goes for the softest sell of all: but the sales results speak for themselves, with the third phase of 16 lodges under construction, proving people will buy if the product is right.

Yet, why are Carnvick Cottages near Newquay, for sale through Miller, the Truro agent (tel. 0873-74211), for £1.3m? Because there are 417 timeshare weeks unsold in the 30 cottages, representing potential sales of £1.8m, with another 900 weeks worth £7.4m if another 18 cottages are built (planning permission has been given).

Apart from its high-pressure selling methods, timeshare has become notorious for the difficulties people have in re-selling their weeks at a later date. One man who is trying to remedy this situation is Peter Lewis, who runs the Timeshare International from offices at 41 Bury Street, Showmarket, Suffolk (tel. 0449-616-043). He now has 16 staff and expects to handle more than £1m re-sales this year.

I HAD WON, so they promised, one of five prizes. Either a 14-inch television or two tickets to Florida, a video camera, a compact disc player or a Peugeot 205. How could I - why should I - resist? Clutching the piece of paper that announced my good fortune, I arrived apprehensively at an address in central London's Leicester Square and was given a questionnaire to fill out. There was a whole room of us, hot and awkward, but we were soon put at ease by "consultant" who led us into the inner chamber of the anonymous office block.

another form to be filled-in and a lively demonstration on a white blackboard of the (on the face of it) undeniable virtues of buying a week on the Portuguese coast for 23 years, rather than renting one at an ever-increasing rate of inflation (say, 10 per cent to help the maths) over the same period.

To Florida, with hidden extras

George Charles gets an unwelcome taste of timeshare's hard sell

instructive. The video switched off, new "consultants" came to each table to help with the making-up of your mind on the spot (treaciling childhood scenes of Billy Graham rallies where you had to say right then whether you would or wouldn't). I asked my consultant, timidly, if we could take a few days to think about it. "No," she replied, firmly. "We see so many people each week, we just could not deal with the paperwork."

(that is, times of year) at different rates; peak time, roughly summer; regular time, roughly winter; and an in-between category, roughly spring and autumn. Now, it so happened that, due to immense popular demand, they were out of the Regular weeks, which were the cheapest, but they did have the middle range left.

When I demurred at this, she suddenly had an idea that there might be some Regulars left and she would bring her supervisor over to see me. "You might be lucky," she promised as she left, ignoring my plea that, seriously, I was afraid I was wasting her time.

Up, when, mouth drying, I got up, refluxed coffee for the second time and said I really had to go, my consultant tore the paper with my fingers on it into four pieces and dropped them on the floor.

But they hadn't forgotten my prize, which turned out to be a voucher for the two tickets to Florida - under rather stringent conditions that had not been explained, appeared on the original list. The voucher could be used only if you booked for 14 days at one of three hotels through a particular agency, and prices ranged up to \$120 a night for double occupancy.

THE OMNI GROUP - thinking of developing timeshare? - already a developer dissatisfied with low response and closing rates and high cancellations? - requiring objective professional advice and assistance? OMNI has a proven track record serving plc, multinationals, professional firms and Governments. THE OMNI GROUP LTD TEL: 04862 24300 FAX: 04862 28303

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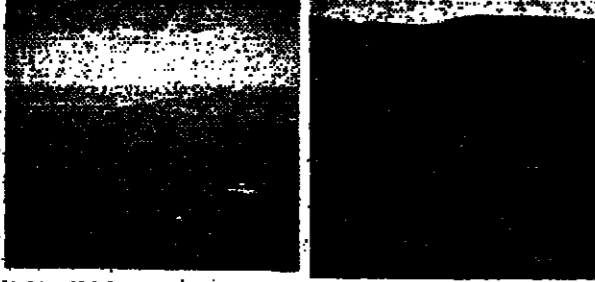
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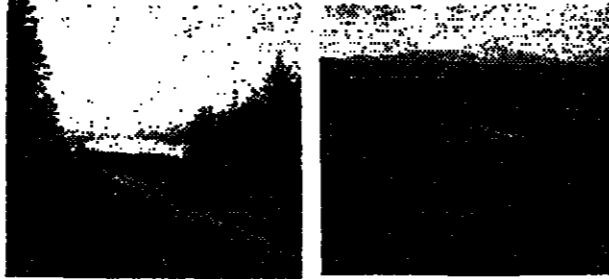
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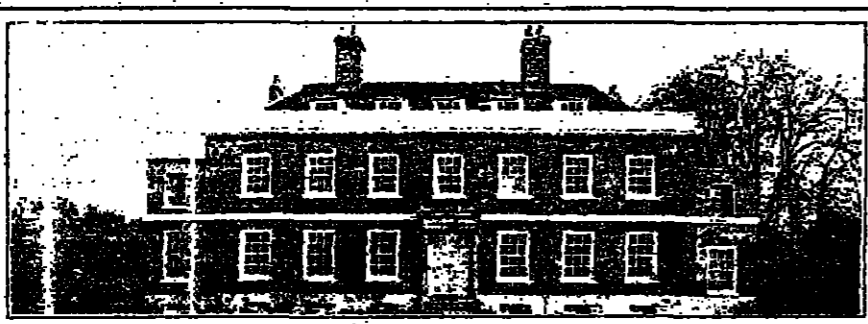
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GARDENING

How to turn over a new leaf

Arthur Hellyer tries to get at the root of tree disease problems



TREES DIE from many causes. Often, it is just a case of old age. The normal life of a tree varies enormously according to its kind...

wound. Cattle, deer and goats can cause similar devastation, and there is not much that can be done about it except fence the trees efficiently...

even this is not essential. I have known perfectly healthy suckers to grow from the roots of trees that had fallen down because of disease...

ing a beneficial effect on trees, making them grow faster and improving the density of their crowns. It also appears that trees may act like filters for polluted air...

As usual with scientific studies, it is all far more complex than it appears at first and it would be foolish to rush in with hasty, ill-informed judgments...

MUCH as we all sympathise with Michael Thompson-Noel's experiences as a racehorse owner (Weekend FT, August 12) I fear that even the honour Twit of the Year is not one which he can expect to win without a challenge...

bare-rooted rose facing east in early March, saw the snow fall on the following afternoon and lost the plant by March 31 to a second cold snap as it was coming prematurely into leaf...

Plants are up and running

Robin Lane Fox on his contenders for the title 'Twit of the Year'

going and collides with anything in reach. It is also true that Verbena Gravetye does produce masses of small violet-blue flowers but it, too, careers off the course...

weeds has cost me £50 and I really could not sell it with a clear conscience, not even to a French friend who has given me a friend as a moving-in present...



however, viburnum carlesiphallum but tall-tale viburnum lantana, emerging from below ground-level, wanting a quick sale...

drain and left me with something bestial. It would have cost even more if I found in the middle which I had given to a friend as a moving-in present...

had simply died from natural causes. They cost another £10 and this year there have been plenty of them. The drought has accounted for a new silver lime tree and a freshly-planted Sorbus...

this level of mistake by experiment continues yearly for all of us who garden for fun. If it is not drought, it is ice: if it is not greenfly, it is someone else's dog...

Abbotsdene Cheltenham. The distinguished restoration of an elegant listed house within private walled gardens in a quiet location. Joint Agents: Bernard Thorpe & HAMPTONS.

DUMFRIES, SCOTLAND Glasgow & Edinburgh 65 miles. Carlisle 30 miles. Luxurious detached bungalow in 1.7 acres.

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Marlow Bucks Penthouse 2nd Floor overlooking river Thames & famous suspension bridge. 2 double beds, 3 baths, large lounge.

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TRAVEL

TRAVEL BUSINESS

The boys who cried 'wolf' too often

SURE A thought this weekend for Britain's beleaguered package tour operators...

package holidaymakers this summer. Even here, however, there is still some availability...

The result, they said then, was that by August, those holidaymakers who had left their bookings...

"Wolf" once too often, nobody believed them. The razzmatazz and hype that is so much a feature of the travel trade...

ploy to get people to book early.

Too many holidaymakers, moreover, recall experiences of receiving tour companies dumped unsold seats on the market at the last moment...

Wales has also enjoyed a boom in bookings this summer - up by 50 per cent on last year - although the Wales...

Spain, Portugal are also heavily sold out among British package holiday suppliers, even though fewer Britons than last year are holidaying in those countries...

Such determination should become clearer when the first brochures for next summer are published at the beginning of September...

David Churchill

Florida, on the other hand, has recovered from a potential slump...

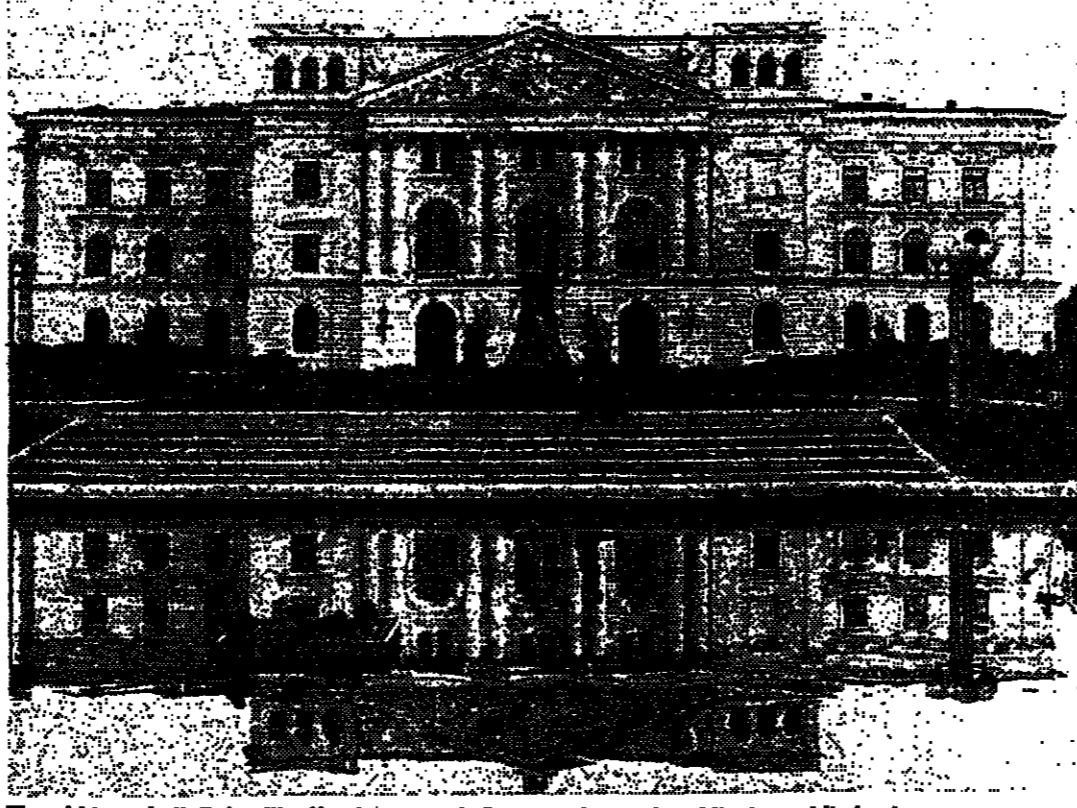
Superbreak, for example, offers a range of hotel and holiday packages...

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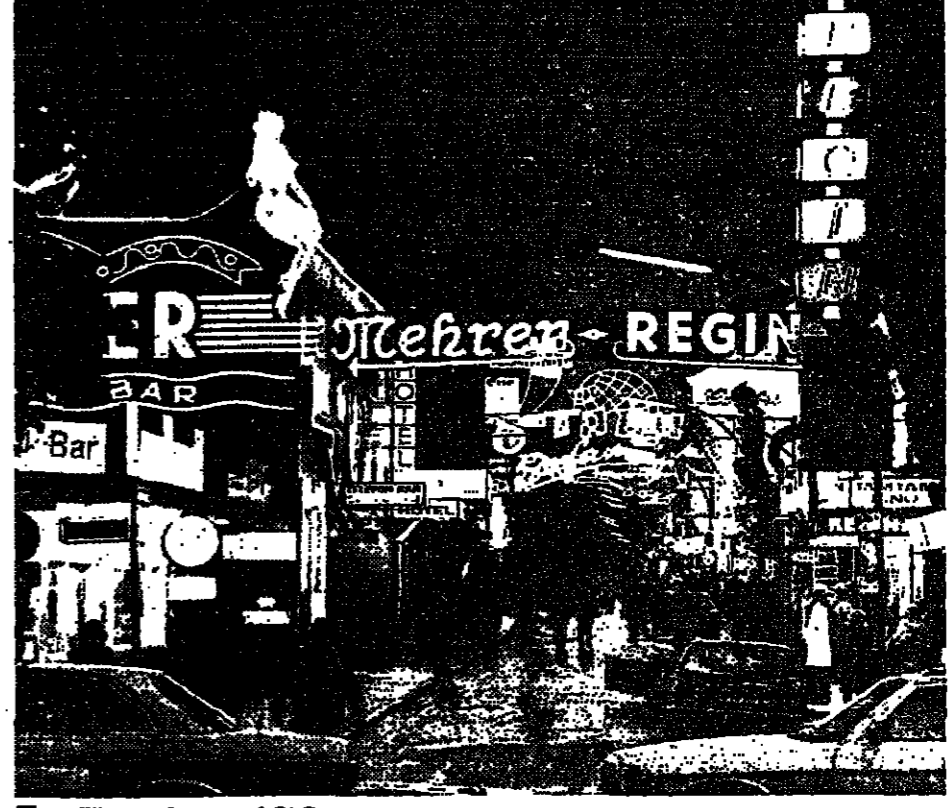
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Such determination should become clearer when the first brochures for next summer are published...

David Churchill



The old town hall, Palmallee, Hamburg; north German classical architecture at its best



The glitter and neon of St Pauli

Hamburg - as German as Grimsby

The Reeperbahn is rich in reputation - but there is little there to titillate, thinks Roger Beard

ON THE concourse of Hamburg railway station, lit by the glitz and neon of a dozen fast-food bars...

Both cities are built round, in, and over water. Both have been maritime republics and both city states.

The Alster, in truth a dammed-up tributary of the Elbe, holds other surprises.

Towards its far end, a mile or two from the city centre, it mirrors the upper Thames.

Both cities are built round, in, and over water. Both have been maritime republics and both city states.

The Alster, in truth a dammed-up tributary of the Elbe, holds other surprises.

the world's largest tanker, the Christina Onassis, into the Elbe. Today, it is scrap and its namesake dead and buried...

As is the Reeperbahn, where once the only holds barred belonged to the female mud wrestlers...

Thus has Hamburg returned to its mercantile and strongly Protestant roots...

cultural indigestion. On my visit, indigestion started with Verdi and Traviata at the Hamburg State Opera...

The last are everywhere, on heavy roadsters, without a bell in sight - Hamburg's nod to the Green movement...

Now that's a real souvenir.

Above all, this is still the eating capital of the North, with a choice of small, modest restaurants...

Now that's a real souvenir.

Now that's a real souvenir.

A touch of class Empress Zita slept here

YOU CAN have a lot of fun at Heathrow if you know what to do...

I did this the other day. I was not going anywhere, at least not immediately...

It did not take long to work the whole thing out.

Flying from Heathrow (or Gatwick) to anywhere else in Europe in summertime has now become so cheap...

As a result of finding that money, I arrived in Madeira a reasonably happy man.

Surrounded by ten acres of semi-tropical gardens and perched on a cliff overlooking Funchal bay...

Michael Thompson-Noel

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BOOKS

Perfect — and happily married

Rachel Billington reviews a biography of the cartoonist Osbert Lancaster

OSBERT LANCASTER produced pocket cartoons from 1939 to 1981 — with an interval for the Second World War when he was press attaché in Athens...

OSBERT: A PORTRAIT OF OSBERT LANCASTER by Richard Boston Collins £17.50, 256 pages

biographer is as charmingly biased in his subject's favour as Richard Boston. The only imperfections we are allowed to discover in his hero are the tendency to make sure in a shared taxi his was the first stop and a lack of enthusiasm for picking up the bill in a restaurant...

glamorous Ann Scott-James. Nor did he suffer from anything very much apart from an early flirtation with tuberculosis but even that turned to his advantage as he used it as an excuse to escape from family pressure to train for the bar...



"His Beatitude" — one of Osbert Lancaster's illustrations for his "Classical Landscape with Figures" (1947)

posed to examine his inner self. Taking his tone from his subject, Boston does not presume to probe either. We are given instead a superficial picture of a man who dealt, above all, in the superficialities of life — in style, fashion, behaviour, class and attitude. That made him a very good social historian...

riding in his pram. "The motion is agreeable, the range of vision extensive and one has always before one's eye the rewarding spectacle of a grown-up maintaining prolonged physical exercise."

A sniff of the very armpit of Africa

J.D.F. Jones on an ordinary view of Cameroon

THE PORTUGUESE were the first Europeans to get to the armpit of the West African coast; they found an estuary swarming with prawns and so called it Rio dos Camarões. Successive colonial powers changed it to Cameroons, Camerouns, Kamerun and Cameroon. Today it is Cameroon: not well-known, not on the tourist circuit, not unaccustomed by Africa's standards, and Dervla Murphy's reasons for turning up there are never very clear...

CAMEROON WITH EGBERT by Dervla Murphy John Murray £14.95, 382 pages

think we might behave if we were dark enough to take our teenage daughter off to an obscure country with a filthy climate and unrespeakable food and buy a pack-horse and wander around with no evident end in view.

would have had most of us scurrying back to the local Hilton before you could say fuhr. She liked the Cameroonians, who, almost without exception, emerge as a lovely people. I liked the Eng Lit student she meets in the bush, whose favourite author is Jane Austen: "Her books are not complicated. They are about village people, so if you come from a village you understand them."

To be taken with a pinch of Salt

WHEN Henry Stephens Shakespeare Salt, the subject of this anthology, died in Brighton in 1939, at the age of 88, he had himself written the address for his funeral in this, he announced "I shall die, as I have lived, a rationalist, socialist, pacifist and humanitarian."

THE SAVOUR OF SALT: A HENRY SALT ANTHOLOGY edited by George Hendrick and Willene Hendrick Centaur Press, Farnwell, Sussex BN 18 0TA, £12.95, 204 pages

blow us up, blow us up! There's nothing left for it but that Salt, however, was far too gentle a man to blow up anyone even verbally.

always looked with disfavour on the expression "dumb animals", because, to begin with, animals are not dumb, and secondly, nothing more surely tends to their deprecation than thus to attribute to them an unreal deficiency or imperfection.



The last of the great chancellors of Florence - Niccolò Machiavelli

Championing Machiavelli

THE NAME of Niccolò Machiavelli has long been synonymous with devious political cunning, and satanic ruthlessness in the pursuit of power: how does he still inspire such fear?

comparative and syncretic outlook"; he has a strong moral sense in which an individual act of evil is justified if it serves the state, and God favours the state as it maintains the common good.

Does Machiavelli mean that God would permit a man to sacrifice his immortal soul with such an act? No, de Grazia concludes, citing Machiavelli's commentaries on the political excesses of Trajan, David, and the Apostle Peter who were all ultimately saved.

This is the conclusion that I have (with some difficulty) distilled from De Grazia's prolix verbiage. As a historian of ideas, his methodology seems to consist in isolating various themes — say "love" or "fortune" — and finding references to them from anywhere in Machiavelli's work, regardless of the fact that there are profound generic difficulties involved in comparing quotations from published work with private letters, or what Machiavelli says in his own person with the utterance of a fictive stage persona.

In the past, the septuagenarian Professor De Grazia has written eclectically and engagingly on many learned subjects, but I fear this monograph will prove an eccentric coda to his distinguished scholarly career, rather than its crowning achievement.

His thesis, as far as I can make it out, is as follows: Mussolini and other hot-heads have got Machiavelli wrong; his is a

KAFKA AND Joyce Carol Oates are two very different kinds of authors, but there is a definite hint of the former in the latter's latest offering, American Appetites. It is constructed around a murder trial in which an innocent man is accused of killing his wife, and the vital witness has unaccountably disappeared.

AMERICAN APPETITES by Joyce Carol Oates Macmillan £12.95, 340 pages

NO EASY PLACE TO BE by Steven Corbin Simon & Schuster £12.95, 444 pages

JOURNEY THROUGH THE WILDERNESS by Morris Farhi Macmillan £12.95, 486 pages



Joyce Carol Oates

lan McCullough is the one on trial. A former Harvard professor, he now edits a political journal in New York and is happily married to Glynis, whose forthcoming cookbook bears the same title as Oates's novel. They live in an affluent suburb on the Hudson and have many friends, among whom they number the young and slightly weird Sigrid Hume.

She finds out though, jumps to the wrong conclusion, and provokes an almighty row. Drunk and angry, she leaves the faithful Ian with a list of her own lovers — friends of his, described to him but not identified — before crashing through a plate-glass window and falling into a coma from which she dies without recovering consciousness.

Perhaps the saddest story belongs to light-skinned Louisa, one of the Cotton Club. A rich Italian immigrant falls deeply in love with her and she with him. Believing her to be of Italian origin, he marries against the wishes of his parents and sweeps her off up-town to a life of Rolls-Royces.

His friends all rally round, give him their support. But are they his friends? Were they all sleeping with Glynis behind his back? Or was Glynis lying to him to even the scores? Ian is tortured by the possibilities, so much so that he even considers pleading guilty to the murder charge, rather than waste time on a trial that seems comparatively unimportant, now that his whole life has been shattered.

He is dissuaded of course, and a verdict is delivered. It means little to Ian, one way or another, and he gives her a cheque for \$1,000 to pay for an abortion. Then he goes home and unaccountably forgets to say anything about it to his wife.

No Easy Place To Be, an engaging first novel by Steven Corbin, tells of a less affluent America, as seen through the eyes of three black sisters in the Harlem of the 1920s. One is a nurse and radical activist, one a budding novelist, and one a chorus girl at the Cotton Club with ambitions above her station. All attempt to fight their way out of the ghetto, with varying degrees of success.

Perhaps the saddest story belongs to light-skinned Louisa, one of the Cotton Club. A rich Italian immigrant falls deeply in love with her and she with him. Believing her to be of Italian origin, he marries against the wishes of his parents and sweeps her off up-town to a life of Rolls-Royces.

luxury apartments, and black servants to command. For a while she is rich and happy. Then Louise becomes pregnant.

The child is perfectly acceptable when it is born. Only later, after the father has learned to love it, does its skin darken and its hair turn crinkly. The father refuses to accept the truth; accuses his wife of having a lover. He attempts suicide, she packs her bags and goes back to Harlem, to the family she has not been able to see for years. The story is movingly told, without being in the slightest bit sentimental. The author is clearly poised for a sequel, and very good luck to him.

Morris Farhi's Journey Through the Wilderness is a monumental novel about a fictitious (though real enough) South American country, as seen through the eyes of a Jewish art restorer on the trail of the Nazi who killed his father. Also involved are sundry American priests and journalists, a fascist general, a female singer, and a peasant girl who is convinced she is to be the bride of Messianic "King of the Incas" mythical messiah. It's a rich book, wrapped in a certain amount of pretension, but with plenty going on to feed the imagination. The only serious criticism is that it has a tendency to meander so that one is not always sure if the author knows exactly where it is going.

Daughter of destiny

WITH hindsight it is hard to see how Indira Gandhi was so misunderstood. After all, she had the longest and best political apprenticeship possible under the tutelage of her father Jawaharlal Nehru, India's first prime minister. Nehru and Mohandas Karamchand (the Mahatma) Gandhi — no relation to the Nehru family — did more than anyone else to wrest India's freedom from the British Raj.

FREEDOM'S DAUGHTER: LETTERS BETWEEN INDIRA GANDHI AND JAWAHARLAL NEHRU 1923-1939 edited by Sonia Gandhi Hodder & Stoughton £25.00, 483 pages

ate his well-rounded personality. He rejoices in being imprisoned in a tent under the stars rather than inside the jail and recounts the dreams the stars inspire. He denigrates his own profession: "What is far more important is to do something that is worthwhile and that does good to the larger society in which we live. I dislike intensely my own profession, that of a lawyer. I call it an unsocial profession, for society does not profit by it. It makes people selfish and just clever enough to exploit others."

Yet it is easy to see how the Congressmen came to misunderstand Indira Gandhi. She kept her true feelings to herself. Sonia Gandhi says in her introduction: "Indira Gandhi's shyness and sensitivity made her express herself more freely on paper than in person."

Even so, there were many times when I longed for more meat and substance in Indira Gandhi's letters. It is true that there are some touching scenes, such as her 1932 description of Gandhi's fastidiousness in breaking his fast. But the teenage Indira Nehru is more concerned with superficial chit-chat and comings and goings than with telling her father her deepest thoughts let alone dreams, all of which remain hidden inside herself. And until she went to Oxford in 1937 (aged nearly 20) she rarely ventures a political opinion.

Where is the young girl who was supposed to have burned her favourite Western doll because she was devoted to the anti-colonialist cause? What are her feelings about the cause that Bapu (Gandhi) and Papu were fighting for? What did she think of her long separations from her father because he was imprisoned and only allowed to write once a fortnight?

Summer Crime

DEADLY CRESCENDO by Paul Myers Constable £11.95, 140 pages

THE BOOK OF THE DEAD by Robert Richardson Collins £10.95, 192 pages

DEATH OF A SALESPERSON by Robert Barnard Collins £10.95, 200 pages

Mattivrens is driving through Cumbria to visit friends, his car breaks down, and he asks some strangers for help. In this way, in The Book of the Dead, he stumbles into a curious, tinsy household, which he gets to know better, as his friends take him back there to a dinner party.

There is a literary aspect: an unpublished manuscript by A. Conan Doyle (the text seems a bit suspicious), would Sir Arthur have referred to someone as "working out of Hamburg"? In any case, Sherlock Holmes's adventure inspires Augustus and adds an extra flip to this appealing neatly-fashioned tale.

In his collection of stories, Death of a Salesperson, Robert Barnard displays the same wit and invention that distinguishes his full-length novels. Even in the briefest of the tales, he entertains through his sharp (but not unmerciful) eye for character, for quirks and foibles, little failings of snobishness or vanity. These post scripts to the author's larger works are equally to be savoured and cherished.

William Weaver NEXT WEEK: ZARA STEINER on books about the Second World War

Kevin Rafferty

Peter Bradshaw

DIVERSIONS

A blessing — then off to Tibet

Rebecca Stephens reports on the bid to scale the unclimbed north-east ridge of Everest

KATHMANDU: After frantic months of fund-raising, shopping and last-minute packing, we arrived here a week ago...

ond-hand and salvaged from expeditions before us. Our 37-year-old expedition leader, Garry Speer, is in his element in faded jeans and head-band...

they required. Our visas, obtained independently and painstakingly in London and the United States, had been blotted irreversibly from our passports...

Buddhas, mysterious in the flickering light, each of us took a sip of holy water. At 10 am, precisely the following day — not a moment sooner — we all were adorned with a rhungu, a folded prayer to protect us which, wrapped in muslin, we wear around our necks until we return, safe and sound, from Everest...

in their late 30s experienced, 22, and at the peak in mountaineering. Dick Walker the doctor, is the oldest of the team at 41. The route these men will attempt is four miles long, rising 9,000 ft over huge, soaring cornices and rocky pinnacles to the summit at 29,028 ft. As Speer says: "That's one hell of a way to go at high altitude."



Onward and upward: Rebecca Stephens, Paul Rose and Roger Mear check equipment in preparation for the big adventure

The 10 of us discussed strategy over local Isberg beer and vegetable and chicken pilavars. "It is crucial," said the man, "to lay down fat for the mountain."

It is the toughest, longest route of all. Attempted six times in the past seven years but never conquered, it remains the last challenge on the mountain. First, though, there is food to buy and more equipment. We have visas to sort out and Customs to clear in preparation for our journey to base camp at 17,000 ft in the Tibetan hills.



Allan Thornton (left) and Dave Currey... undercover operators with a mission

Detectives who track the animal-killers

Peter Knight meets an undercover group that is dedicated to protecting endangered species

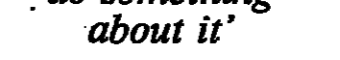
WHEN cameraman Clive Lonsdale found himself sweating profusely in a cardboard box 20 ft above ground on a fully-equipped forklift truck near Dubai, he felt terrified but strangely elated. After weeks of risk and subterfuge, he was about to film crucial evidence that would contribute to a European community ban on the ivory trade.

media to meet the boat when she got to Scotland, but I remember a Sunday Times journalist refused to go because he thought the Rainbow Warrior would never make it. I wonder if he sees the irony now," says Thornton.

we approached some big conservation groups for funding. One said: "You don't know what you're doing and all you'll do is mess things up for us." But Thornton got the money, much of it from the US-based Animal Welfare Institute run by the redoubtable Christine Stevens.

Thornton, Currey and Lonsdale's wife, Jennifer, run the Environmental Investigation Agency (EIA), a small, London-based group that has, through daring investigations, revealed some of the greater iniquities perpetrated against wild animals.

PLANET EARTH



'When you find that a species is being driven to extinction by a frivolous trade, then you have to do something about it'

Before the successful Dubai trip, Thornton and EIA colleagues had exposed Turkey for catching rare dolphins to use as chicken food; shown how the Faroese islanders slaughter pilot whales, brutally and needlessly; uncovered damning evidence on the trade in wild birds; and helped reduce the number of minke whales killed by Norway.

freelance in 1982, and his first job was to stop the Turkish dolphin hunts. He had heard how the Turks caught rare Black Sea dolphins and processed the carcasses into chicken food.

Back in Jerusalem, meanwhile, the Taba stamps in my passport duly did the trick. I went to pick up the new car. The salesman presented me with a large cheque. It seems he'd overcharged me. Must have paid too much tax, I suppose.

When the islanders were poor and under-nourished, whales provided an important source of protein and vitamins. Now, though, the hunt is an anachronism treated by most as a sport and much of the meat is left to rot.

changed for it no longer to be needed. But we do not know what the changes were, except that other centres in south-east Cyprus continued to prosper.

By May 1978 it had acquired a trawler, painted it green with a rainbow on its bridge — and named it the Rainbow Warrior. (Years later, the ship achieved almost as much fame as the Titanic when it was sunk in a New Zealand harbour by agents of the French government).

Where Jew and Arab find friendship

THIS IS a story which combines an account of the Byzantine complexities surrounding the purchase of a car in Israel by a foreign resident with an account of an obscure but curious place called Taba — for no other reason except that, in order to do so, I ended up using the tax law with back by the time we reach the mountain the odds on a heavy snowfall will be negligible. For now, though, we have been hopping, umbrellas in hand, through the muddy, puddled streets in search of equipment. It seems every other store sells sheeping bags, boots and crampions, mostly dusty and sec-

tered car which I would then be barred from selling for another two years? Surely there was another way out of this?

"Look," said Israeli, who talks on this subject like a gushing hydrant, "you can do something else. Sell the car to an Israeli. We'll have to pay the tax but you can get something for it. Then, buy a new car in the local market. As a tourist, you pay only 2 per cent duty if you buy a car within one month of arriving in the country. After two years, you can sell it to whom you like. Beautiful!"

Because of dismal bookings — occupancy was as low as 7 per cent some weekday nights recently, had even for the off-season — such happenings were not to be seen during my stay when the majority of guests were Egyptian or Jordanian. The hotel is a long road trip from Cairo, and thus has a hard time attracting anyone at the moment.

The pity of it is that its future must be in doubt. The Israeli staff is leaving slowly for better-paid jobs back home. The hotel has lost its kosher certificate (though it still runs its kitchen on a kosher basis) and, with occupancy also slipping in Eliat, it could become harder, not easier, to draw Israeli guests.



waterless land tucked between the Sinai desert and the Gulf of Aqaba a few miles down the coast from the Israeli resort of Eliat. West Israel handed back the Sinai to Egypt under the Camp David accords, Taba remained in Israeli hands. A bearded type named Rafi Nelson established a rough and ready pub on the beach; later, Sonesta, the Israeli holiday group, was permitted to build a swish hotel the other side of the same little headland. Taba became a popular extension of Eliat.

The best hope now of winning back its Israeli customers is if the Egyptians grant the hotel a licence to open a casino. Gambling is banned in Israel, but pirate casinos have been operating just outside Israeli waters (until forced recently to stop by the authorities) proved there is a strong demand. Taba's future might literally depend on the throw of the dice.

"You cannot buy Andrew's car here in Israel without paying all the tax on it. That's 148 per cent of its current value. Look, look, it's here in this book... 148 per cent."

But I'm not a tourist and I'd been in the country nearly three months. "Doesn't matter. They count you as a tourist. Just go to Taba for one day, get a new stamp in your passport and everything will be beautiful."

I found evidence of this co-operation in the nightclub. With so few guests about, it was almost deserted, bar me, my Glenfiddich and a handful of staff. The hotel's Israeli chef, an incongruous figure alone on the dance floor, swayed to records spun by the Egyptian disc jockey. The Israeli waitress joked with the Egyptian manager. The nightclub manager — a Jew from Montreal — got me another whisky and spoke of a weekend recently when a decent-sized crowd was in from Israel.

Back in Jerusalem, meanwhile, the Taba stamps in my passport duly did the trick. I went to pick up the new car. The salesman presented me with a large cheque. It seems he'd overcharged me. Must have paid too much tax, I suppose.

It was the only way to get shots of the adjacent MK Jewellery factory that carved poached ivory illegally before shipping it to markets in the East. That factory alone was responsible for the death of at least 100,000 elephants," says Thornton.

Around \$800 just to take over a three-year-old, somewhat bat-

Taba is a hot, hilly patch of

the effect on Sonesta and Rafi Nelson's pub — was dramatic. Bookings at the hotel sank as Israelis were put off either by

the olive press in a room near the inscribed jar is one of the oldest — if not the oldest — in Cyprus and there are plenty of remains of furnaces, ingots and scrap to show copper and bronze working. Copper was Cyprus's principal export in the Bronze Age.

changed for it no longer to be needed. But we do not know what the changes were, except that other centres in south-east Cyprus continued to prosper.

Archaeology Jar with a tale to tell

PEOPLE often ask me: "What was your best find?" How do I reply? Do I explain again about the grand architecture of the 1300 BC big building we have been digging at Maroni in Cyprus? It excites me, but many people seem to prefer objects of beauty and value.

Only a handful of inscribed clay tablets are known along with some inscribed clay cylinders, or bobbins. Most inscriptions on jars are nothing more than single letters, which count as potmarks rather than proper texts, which is what our new find is.

name of the potter. Or it might say what the jar held, perhaps olive oil from the press in a nearby room. Or how much it held, which we shall try to estimate when it is mended.

What we can try to find out is why this monumental building was put up at our site, with a massive input of labour and, undoubtedly, designed to impress.

It had been standing on the floor in one of the rooms in the big Ashlar Building. Pieces from its upper body had fallen inside, and most of the neck and one handle are missing. It is not reconstructed yet, but it was about 70 cm high, of plain fabric and pear-shaped. When it has been mended, I hope it will have a prominent spot in the Larnaca Museum.

What is special about this plain jar is that it has an inscription cut on its shoulder. We have found only seven signs so far — mending might produce more — and two word-dividers (vertical bars that have the function of a blank space in writing today).

It might even have the ancient name of our site, which would be a 'treasure' know. (The modern village name of Maroni probably reflects Maronites coming from Lebanon in fairly recent times).

We also found many copper working fragments in levels predating the Ashlar Building. This could mean that it had a role already as a centre of the metal business — which would have been a good reason for authorising such a grand edifice at Maroni. The copper would have come from the Kalavassos mine in the foothills of the Troodos range in the next valley to the west.

It would not be much to get excited about, or to spend many man-hours taking it out of the earth with untiring care after consolidating its fragile clay with chemicals, were it not that Bronze Age inscrip-

It is a guess what the text might say. As it was inscribed before firing, it might be the

the olive press in a room near the inscribed jar is one of the oldest — if not the oldest — in Cyprus and there are plenty of remains of furnaces, ingots and scrap to show copper and bronze working. Copper was Cyprus's principal export in the Bronze Age.

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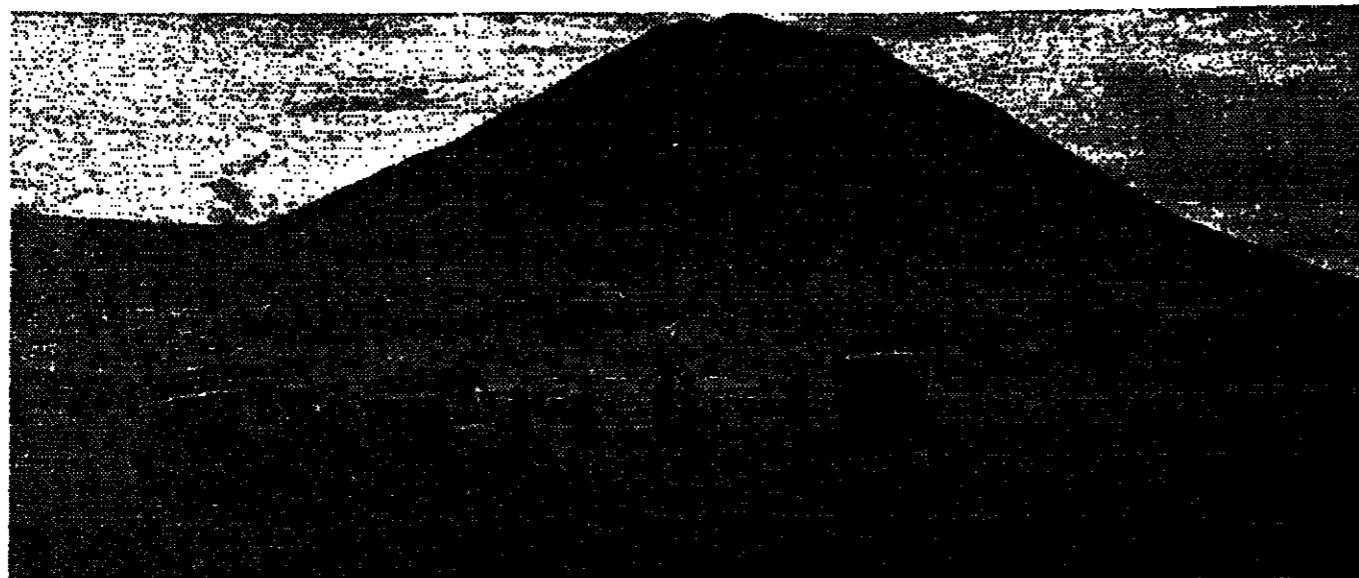
Gerald Cadogan

DIVERSIONS

# 'After a while, you can't feel the pain'

Simon Vail continues his mountain-climbing exploits in Africa by tangling with the Old Hands — and scorpions — in Tanzania

THE OLD Africa Hand surveyed the tangled mass of guy ropes and sagging canvases. "Pitching a tent," she said, "should not be done like that." I mumbled that I hoped I would improve.



Approaching Lengai, which proved a disappointment because bad weather and cracks in the old lava flows prevented an ascent.

"Furthermost," said the Old Hand, "we don't know exactly who you are or what you do." She flounced off and sank without trace into a very large gin. It was not a good beginning.

I had joined a band of East African mountain walkers on their expedition to northern Tanzania. Fresh from England, my skin was a ghostly white beside the Old Hand's leathery hides. The expedition planned to walk up three little-known peaks: Gelai, at the south-eastern end of Lake Natron; Lengai, a dormant volcano; and Hanang, a slab of a mountain due south of the better-known Ngongoro area.

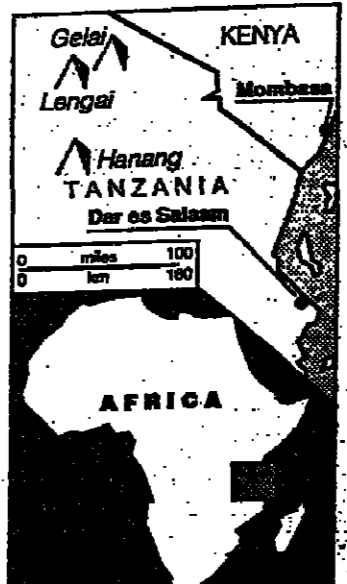
Grass with long sharp blades that slice the legs. If the mountain is over 10,000 ft there is a sharp drop in temperature, thick forest, strangling creepers, slippery mud — and the chance of charging buffalo or lions. Gelai laid on all delights. The OHs set off at a crackling pace at 5.30 am. An early start, I was told, meant you could make the summit before the mid-day heat and return to camp before dusk if you were lucky and didn't get lost. My natural pace left me at the rear of the party, along with the laggards.

Back at the camp, an ominous note from the ruling party's local political officer summoned the expedition to explain its activities. Our Leader proved a man of considerable charm and invention. We had not stopped at the party political office, he explained, because the party flag had not been flying. All the expedition — an accountant, a diplomat and two university lecturers — would, of course, be delighted to present passports, sign the visitors' book and shake hands with the officer. Villagers gathered to watch the fun. We left hurriedly. As I took down my tent, a scorpion went from a comfortable sleep under the ground

sheet and headed for my bare foot. I grabbed a boot and dispatched the creature, hoping for OH approval. Nobody turned a hair.

The road distinguished into a boulder-strewn track that ruined suspensions and spines. Lengai rose from the floor of the Rift, a brooding black hulk. Its last eruption was 30 years ago, covering the floor of the Rift in grey ash that scorched all life. Scrubby grass, bleached white by the sun, clings to the sterile soil.

Lengai is a really serious mountain for climbing, said the OHs, because there is no easy way up through the lava ridges and valleys, very steep slopes which cause vertigo. There is also intense heat and no water. But our early-morning start was delayed by the completely unexpected heavy rain and thick mist which covered the lower slopes.



We were not able to drive the vehicles up the side of the volcano for fear of losing them in the hidden cracks and trenches that split the old lava flows. So, we abandoned Lengai and boulder-hopped up the river Engare Sero. This is a river that springs straight from the rock face of a gigantic natural amphitheatre in the wall of the Rift. I have never seen anything quite like it.

OH wielded his ice axe and leapt on a plant growing in a crack of rock. He was pretty certain this was a new species of aloe. Remote mountain-tops in the Rift often have their own unique ecology, he said.

Our jolly accountant disturbed a Pentecostal minister who had gone to the top of Hanang's 11,000 ft. as the one place he could fast and pray undisturbed for three days. He was singing hymns when we barged in. He refused water and biscuits and we left him with his Bible alone on the mountain behind a stone wall shelter.

## Food for Thought For cheese, say goats

Before they are knocked out and rolled in a mixture of salt and powdered charcoal. Finally as made cheese, they sit on shelves for a day or two. At this stage the cheese has almost no flavour at all, but now it begins its *affinage*. It goes into a colder room at 12 degrees C — in effect, a walk-in fridge. After about eight days, it is ready to go to market. Each cheese, along with its jacket of salt and charcoal, has developed a velvety blue-ish coating. Too soft to be termed a rind, it is called by the French *la robe*. The flavour is getting definitely cheesier and its aristocratic class is beginning to show.



That's all there is to it. Although these little cylinders of cheese can be wrapped in paper with a posh green-and-gold label, most of them are to be found in local weekly markets where they are displayed in open trays quite plainly. Any that is destined for Paris or for export is bought by dealers from these local markets. First, like antiques. At this stage, each little cheese fetches about 16 francs, so the business is never cheap.

Maure what he thought of this development. "Is n'ont pas l'habitude," he said. Since it is claimed that goats' cheese has been made in Ste-Maure since the days when Charles Martel defeated the Saracens at Poitiers in 732, perhaps his time scale is rather long.

The milk in a British creamery is pasteurised on arrival, the goats' milk in Ste-Maure not at all, ever. Because of the pasteurising (apart from anything else), the milk mass in Britain is warm, if not hot. In Ste-Maure, the effort is to keep everything cool. And because British cheese must be hard, it is subjected to heavy pressure for a long time and emerges as a solid slab the size of a large briefcase which the supermarkets can slice up into the pieces we buy.

## Eating Out When instant success takes years to achieve

THE ADAGE used to run that there were three reasons for a successful hotel or restaurant. The first was location, the second location and the third — location.

Like many other new restaurants, Adlard's can be faulted on its service. When so much of the action takes place in and around the kitchen, waiters and waitresses tend to gravitate towards it and away from the customers after whom they are supposed to be looking.

His cooking was good enough to attract a loyal clientele but it just didn't pay. And when ambition is high and demands on the staff are high, it is not surprising that the prospect of a first child joined forces, he was left with little alternative but to move to Norwich.

## Wine A most discreet family

ALTHOUGH the term might appear a little relative by the time you reach the fourth floor and contemplate an array of Cos d'Estourel, a magnum of the 1929 for FF2,000, the jereboam of the 1959 for FF5,000.

The wines all come from the stock of 1.5m bottles accumulated by Jean-Pierre Moueix and transferred by his son, Jean-Francois, into France's biggest and best mail order wine business.

Both Jean-Francois and his brother, Christian, share the exquisite courtly manners and the self-deprecating theatricality which made their father the subtlest and most effective salesman of fine wines this century — although no family member does anything as vulgar as sell you wine directly; they simply, and graciously, allow you to buy some of it.

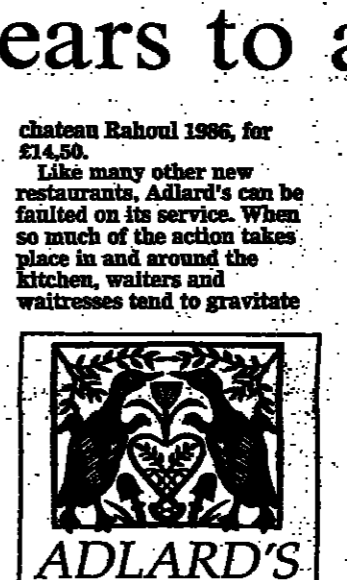
Despite its natural and curiously unpretentiousness, the family is far from aristocratic. The "X" ending of its name indicates that it originated in the arid poverty of the Corcous, the hilly department on the Dordogne up-river from Libourne. Before the war, Jean-Pierre sold wine door to door in Belgium and northern France (never failing, he says proudly, to clinch a sale). After the war, he increased his control of Patrons steadily; its owner, Madame Louhet was as keen as he for her wine not to be under-sold.

His real chance came with the 1959 vintage, however. Moueix bought — once a regular at Monte Carlo's top table — and like many other wine merchants before him made his name and his fortune by placing all his chips on a single vintage. The 1959s brought him a real fortune and a place in the charmed inner circle of the Bordeaux trade: yet, while most of the other members, the Crusses and their like, lost their name, their independence or both in the slump of the mid-1970s, he survived — although, at the depth of the crisis, he sold not a drop of wine for six long months.

Moueix bought not only estates (including distinguished names like Magdelaine and Trucy) but art as well. He was the executor of Raoul Dufy, once owning an unparalleled collection of the French painter's early works of a man best-known (unfortunately) for the racing and sailing scenes he churned out later in life. But most of the Dufys have now been sold for, even at the age of 75, Jean Pierre is still the most alert of buyers, trading a Dufy for a Hockney, delighting in a charming Roy Lichtenstein, having his portrait painted by Francis Bacon.

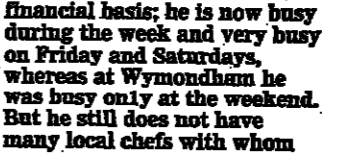
Delighting in a charming Roy Lichtenstein, having his portrait painted by Francis Bacon. His two sons have gone rather different ways. Jean-Francois is as persuasive a salesman as his father while Christian was sent to the University of California's famous wine department at Davis, an unheard-of act 20 years ago. With Jean-Claude Berrouet, a distinguished oenologist, Christian is now responsible for making the family's wines. He has established his independence with a joint venture in the Napa Valley producing

Dominus which, inevitably and immediately, became California's trendiest red wine. At home, he is changing subtly the vintification of the family's Pomerols, emphasising their long life and their tannins at the expense of any immediate fruitiness. For while the Moueixs are too fastidious to proclaim their originality from the rooftops, they do tend to go their own aristocratic way regardless of what the neighbours might think.



chateau Rahoul 1986, for £14.50.

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But he still does not have many local chefs with whom

and the public areas given some badly needed daylight. The dining room is quite unrecognisable from what it was a year ago: light, airy and well-proportioned it is particularly inviting even on the very wet afternoon we arrived, an effect complemented by the choice of very simple, good-quality white linen and high-backed, comfortable dining chairs.

This effect is matched by the cooking, now in the hands of Peter Cuffe. He starts with what is a characteristically common in all good chefs — a mania for cleanliness. This is augmented by the disciplines he learnt at his former job, as chef at the Belfry Club in London before being sacked by Mostmann. His experience, therefore, has been in producing interesting menus at fixed prices and this strength is now brought to the fore.

There are three menus at lunch (£10.50, £13.50 and £16.50) and at night (£13.95, £16.50 and £19.50), with the option of moving between the three. All offer good, fresh produce prepared and cooked intelligently.

Interestingly enough, Cuffe has noticed a pattern emerging already in the choice of the menus with more people going for the more expensive items, not only later in the evening but also later in the week.

The Swan has other charms: a good wine list, although this will soon be improved (if not quite to the level of the Crown), and a very personable manager in Dudley Clarke. His situation is also wonderful, not just in Southwold itself but also its proximity to Walberswick (known affectionately as Henstead-by-the-sea), Aldburgh, or just the sea. And should you still be hungry at lunch, some of the very best fish and chips are under five miles away at the Flora Tea Rooms in Duvwich (072-673-436).

The Swan Hotel, Southwold (tel. 0502-732-156). Single rooms from £36, doubles from £56. The Crown Hotel, Southwold (tel. 0502-732-277). Both take Access, Amex and Visa.

Nicholas Lander

Situated opposite Bordeaux's grandest building, the Grand Theatre, and named after the pre-revolutionary equivalent of today's Prefects, L'Intendant is housed in the shell of what used to be an unpretentious tobacconist. Not an orthodox shop, certainly nothing so trendy as a boutique, it is modelled deliberately on that most noble of outshouses, a dovecote.

It consists of an elegant spiral wood staircase lined with bottles of claret, Sauternes, and dry white Graves. These become rarified increasingly in provenance (and price) as you ascend. At the bottom is the family's only concession to the run-of-the-mill buyers: an excellent *vin* (relatively) *ordinaire* at a mere FF17.50. The wines are good value,

L'Intendant: an elegant staircase lined with bottles of claret

Nicholas Faith

The Swan Hotel

St. Joseph's Hospice

St. Joseph's Hospice

St. Joseph's Hospice

HOW TO SPEND IT

Shopping to suit a busy lifestyle

Lucia van der Post looks at a catalogue of quality



For him - a range of ready-made but nonetheless fine quality Harvie & Hudson shirts. In two-fold cotton poplin, with mother-of-pearl buttons and twin-needle stitching they come in a choice of three stripes (blue, red or pink) finely-edged in black on a white background as well as plain white or blue at £48.95 a time. Sizes range from 14 1/2 to 17 1/2 collar size. Worn with the shirt is a spotted pure silk tie (£18.95) and spotted red and white braces from the Regent Belt Company (£22.95)

IN THE world of shopping what passes for progress, or at any rate change, nearly always first sees the light of day in America, that acknowledged world leader in state-of-the-art shopping. It comes as no surprise, therefore, that Sears Group's plans to extend Selfridge's reach with a series of home-shopping catalogues should have been sparked off by the success of such ventures in the US. The Selfridge selection, as the project is called, comes to fruition on September 7 and follows the tried and tested formulae of great American stores such as Saks, Neiman-Marcus, Bloomingdale's et al, where "home-shopping" is an established way of life.

In the US some 30m people buy from the catalogues of stores such as Saks and Bloomingdale's. Millions will never have set foot inside the store itself. The secret of their success seems to lie in conveying through the catalogue something of the shop's real character. Nobody, after all, would ever confuse a Bloomingdale's catalogue with one from Neiman-Marcus.

In essence home-shopping enables you to part with lots of money and buy lots of goods without ever having to visit the store. It differs from mere mail order shopping in that it is based around the identity or personality of a store. Most of us already have a clear, perceived image of what Selfridge stands for but one store, based in London's Oxford Street, cannot be

within reach of all who might like its wares. The idea behind the Selfridge selection, as the Sears Group venture, into home-shopping is called, is to take Selfridge and its goodies to those parts of the country that the shop itself cannot reach.

Upmarket mail order shopping has been tried before and never been a conspicuous success but Sears believes that the time is now ripe for converting the elusive ABCI consumers into browsers through the home-shopping catalogue. Life-styles have changed, goes their thinking, many of the shoppers they are after spend longer hours at work and use their leisure-time in increasingly sophisticated ways - shopping is no longer what they want to do when off-duty.

It also hopes to attract upmarket shoppers by developing further the kind of ideas and service that the Next Directory offers. No nasty brown paper bags for the Selfridge selection - everything will arrive beautifully-packed in white tissue paper packed into white boxes.

Orders will be dispatched within 48 hours to any address nominated by the customer and there is a 24-hour seven-day free telephone order line (tel: 0800-101-101). All major credit cards can be used. They also offer a guarantee that the customer can return any goods that he is dissatisfied with within no questions asked.

So the service side sounds excellent, if they can bring off

in practice what looks so fine in print. But what about the goods? The first catalogue homes in on autumn fashion and here Mr, Mrs or Ms ABCI with the busy life-style can select a safe wardrobe to take them through the autumn.

There's nothing startling or avant-garde, not even some of our finest British designers (no Jasper Conran, Arabella Pollen, Ally Capellino) but you will find Yves St Laurent, Fendi and Christian Dior as well as middle-of-the-road names such as Betty Barclay, Frank Usher and others. It's the place to look for quality basics rather than high-fashion.

Next in the series of catalogues will be one devoted to Christmas presents and it is full of chic and glossy items which the ABCIs can safely and happily give to each other over the festive season.

To the target audience - that is, those who hate shopping, those who live far beyond the reach of decent shops and those whose tastes run more to the safe and classic than the avant-garde - I think the catalogues may prove a boon. Men in particular may well be grateful to be able to buy the essentials of their wardrobe - things like the classic two-fold cotton poplin shirts, good silk ties and pure cotton socks - in such a trouble-free way. The first catalogue can already be ordered free from the hotline (tel: 0800-300-366) though the catalogues themselves won't be sent out until the September 7 launch date.



From the first of the Selfridge selection catalogues - left, a generous wrap in 90 per cent wool 10 per cent nylon, in red or black, £29.95

Lucia van der Post tells you where to buy the finishing touches - from doorknobs to candlesticks - that every well-dressed house needs

WHEN IT comes to buying all the small things that give a home personality and character we have seldom, in my memory, been surrounded by so much choice and variety.

Whether your tastes run to the cool and minimal or the ornate and baroque somewhere there is something for you. Shown here are just some of the

smaller pieces that every properly-run household needs - whether it be a coathook or an ashtray, a doorknob or a mirror there are choices to be made.

Some come from exquisitely controlled minimalist designers, others from the small workshops that are springing up all over the country and possess the character and individuality that owe nothing to the production line.

McCloud is the company for those who long for a little decorative detail, who are tired of too much logic and too much devotion to the dictates of functionalism. McCloud believes in curves and curves, in bows and fleur-de-lis and above all it believes in a touch of theatricality. There is nothing tin-blooded or tentative about its pieces and those who like some of it will probably fall for it all.

Everything McCloud makes is in forged metal and its designs, it says, "draw inspiration from the best of European craftsmanship." Each and every piece is handwrought and welded, gold-leaved, rusted and then has a patina put on it so that it looks as if it has been around for a decade or two. Mirrors come with antique glass and things like chandeliers and wall sconces can be fitted to take delicate electric fittings or candles.

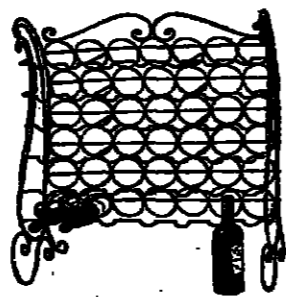
There is a small selection of furniture, including chairs (highly decorative and stately looking but I don't think I would wish sitting on them for long) and a selection of console tables with decorative forged metal supports and marble tops. However, its chief strength as a company seems to lie in smaller accessories.

There is a big selection of wall sconces, with or without mirrors, there are coathooks and jardiniere, mirrors and chandeliers and (a personal favourite) wire-racks that are highly attractive in their own right and a million miles from the square rough wood and metal ones that are commonly sold. The photograph above gives you the range's flavour. The oval mirror is £25, the small regal candlestick £85, the



spoonback chair £240, and the baroque console table £850. Sketched is the Curlicue wastebasket which holds 42 bottles, £278.

All can be seen and bought at the McCloud showroom at 61 Hillier Road, London SW11 6AX, or they can be ordered by mail from a full-colour catalogue which costs £2 from the above address. All of the pieces are handmade and some are made to order.



Philippe Starck is one of the most sought-after designers in the world. Ever since the heady day when he was first commissioned to do up some of the Mitterrand's private rooms in the Elysee palace and then went on to design that most modish of all modish cafes

IF THERE is a household that has enough bookshelf space I have yet to meet it. Finding a system that is elegant, strong, adaptable and not overwhelmingly expensive seems almost impossibly difficult. However, I came across a system designed some 20 years ago by one of the design world's most eminent practitioners, Dieter Rams, which seems to do almost all that one could ask of a shelf. It goes by the rather uncharismatic name of the 606 Universal Shelving System and is distributed in this country by Vitsoe UK, the company that was set-up 20 years ago, entirely to distribute Dieter Rams' products.

The 606 system's chief advantage, it seems to me, are that it can be infinitely changed and varied. No arrangement is fixed for all time. If you move house or change the arrangements in



(Café Costes in Paris which sports what may be the most visited pissoir in the world) he has sported a high profile. His latest most photographed project has been the renovation of Manhattan's Royalton Hotel for the late Steve Rubell. The design press has been ooohing

a room you can either add to the system or simply rearrange the elements. It has the elegantly anonymous look that one demands of a shelving system. That is, it does not intrude gratuitously upon the eye but if you take the trouble to examine it then you notice how finely-made it is.

The main components consist of horizontal or slanted shelves and a variety of cabinets, drawers and cupboards which are suspended from aluminium uprights. The uprights can be attached directly to the walls with screws; they can be partly attached to the wall with the structural weight being taken by the floor; they can be clamped in compression between the floor and ceiling or they can be entirely free-standing. There are three main options in terms of finish - entirely black metal shelving and fittings, grey

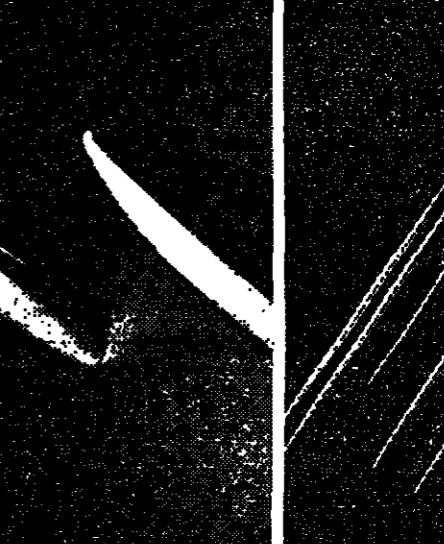


and shing over it since it opened last autumn. Its extraordinary combination of opulence and simplicity brings it streams of devoted visitors and OWO, the French company, was so wowed by some of its accessories that it now makes a range of them under

white metal shelving and fitting or, a more expensive option but one that is probably more suited to most domestic situations, is natural beech shelves with black metal fittings.

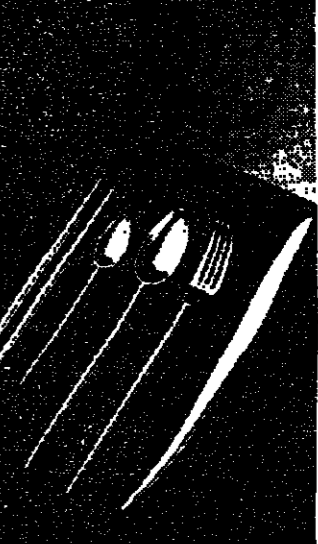
Those whose first instinct on hearing of flexible shelving systems is to run screaming, feeling that the calculations are beyond them might like to know that either Vitsoe itself or The Conran Shop, which sells it, are happy to design systems for customers.

As with any shelving system giving exact prices is almost impossible but to give some idea, prices start at £26 per shelf for the metal finish. Delivery is free throughout Great Britain. For advice on the system contact either Vitsoe (01-403-3355) or you can see it and buy it at the Conran Shop, Mitchell House, 81 Fulham Road, London, SW3 and Garrett O'Hagan, 99 Capel Street, Dublin.



licence. In this country Fast Forward, a small group of shops devoted to eclectic high-quality modern gadgets and accessories, has the exclusive rights to them. I hasten to warn that they will certainly not be everybody's cup of tea - they are very avant-garde in mood but devotees of the high-tech modern way of life will love them. They are an intensely personal expression of one man's individual talents and look almost like pieces of art, so strong a statement do they make.

There are doorknobs and coathooks, penknives, and corkscrews, candlesticks and



business card holders, ashtrays and mirrors, most of them made from cast aluminium and some from combinations of cast aluminium and frosted glass. A small selection from the range is photographed here. There are now three shops, all in London but there is a good mail order service (tel: 01-494-1115). Shops are at 14a Newburgh Street, W1, 261 Kings Road, SW3 and 72 Upper Street, N1, London. Above left to right: a candlestick in cast aluminium with a frosted glass fin, £139; mirror in cast aluminium with frosted mirror, £392; cast aluminium coathooks, £364 for 2; cutlery set, £165.

LITTLE BUNCHES of herbs in crush-proof packs are now to be found in greengrocers and supermarkets up and down the country, making tarragon, chervil, rosemary, oregano and other aromatic treats available readily to the cook. The herbs are imported, when necessary to give uninterrupted year-round supplies. This means you can buy basil in mid-winter if you want, and green coriander and lemon grass, too. So why can you never buy fennel? Goodness knows it is hardly enough a perennial that self-seeds with vigour all over the place. In this respect, it is a nuisance on a par with angelica; but I wouldn't be without it. Fennel makes a tall, stately clump. Its feathery fronds look lovely when spangled with dew or rain, and the mild anised taste is delectable. Fresh dill leaves (which are on sale everywhere) may look rather similar but the taste is not the

same thing at all. BAKED TROUT WITH HERBS (serves six) A fine, summery recipe for making the most of small farmed trout. For fly fishermen's larger offerings, increase cooking time a little. If you can't lay hands on fennel, use a little more oregano and chives. Ingredients: 6 trout weighing about 8 oz each; 2 tablespoons each chopped fresh parsley, chives and fennel; 1 tablespoon each chopped fresh oregano, thyme and tarragon; 7 1/2 fl oz Greek strained yoghurt plus 2 fl oz whipping cream; a little concentrated or clarified butter. Measure the herbs into a small saucepan. Add a gener-

ous seasoning of salt and pepper and stir-in the cream and yoghurt. Cover and leave to infuse in a cool place for at least an hour. Heat a frying pan. Smeat it barely with fat and fry the trout briefly, a couple at a time, just long enough to brown the skins well on both sides. Transfer the fish to a baking dish (or other shallow oven-proof dish suitable for bringing to table) which is just large enough to take them, head to tail, in a single layer. Bring the yoghurt and herb mixture to simmering point very slowly, stirring all the while. Pour it over the trout, cover, and bake at 350 F/180 C (gas mark 4) for 20-25 minutes until the little fish are piping hot and cooked through. LEC OF LAMB WITH LEMON AND HERBS (serves eight) If you are tempted to try an alternative to roast lamb with mint sauce and red-currant jelly, I recommend this. Ingredients: A leg of lamb



the potatoes and joint with about two tablespoons of chopped rosemary and half as much thyme and oregano, then drizzle them with two or three spoonfuls of olive oil. Pour a quarter-pint of water carefully into a corner of the pan and slide the pan into an oven heated to 425 F/220 C (gas mark 7). After half an hour, turn the meat and potatoes and baste well. Reduce the temperature to 400 F/200 C (gas mark 6) and continue cooking for a further 1-1 1/2 hours. Lift the lamb and turn the potatoes occasionally as they cook to prevent sticking to the pan base, and add a few spoonfuls of boiling water to the pan if it begins to look dry. When the herb and lemon-scented joint is ready, let it rest. If you want to give the potatoes a more golden finish, increase the oven temperature and continue cooking them for a little longer. Philippa Davenport

SINCE 1735 THERE HAS NEVER BEEN A QUARTZ BLANCPAIN WATCH. AND THERE NEVER WILL BE. JB. BLANCPAIN. LONDON Carringtons, Mappin & Webb, David Morris, Garrard, London Hilton Jewellers, Watches of Switzerland, The Watch Gallery Tyne.

DIVERSIONS/ARTS

"WORST EVER!" said *The Sun* the day afterwards. "20,000 at acid bash... drug pushers galore... kids of 12 go wild." It is unlikely that anyone at the party was much under 18, but apart from that *The Sun* wasn't far off. With funfair rides, bonfire castles, soft drinks, hot dogs and candy floss, last weekend's Sunrise and Back to the Future Dance Music Festival was just like a fabulous children's party - for consenting adults only.



A fabulous children's party - hard-core clubbers dance the night away

The event, which no-one but protestors called an Acid House party, took place in a field near the village of Longwick in Buckinghamshire. As usual with these parties the location is not revealed in advance but only by phone on the night; this is to prevent the police interfering and also, possibly, because it is more fun that way. Only ticket holders were admitted, and since these things are advertised by word of mouth alone the guests were made up of hard-core London clubbers and their friends, all united in their desire to party and to dance.

## I could have danced all night

Today's youth would rather party than protest, says Anthony Kerr

Dancing is the soul of the bizarre movement which first came to public attention last summer when Acid House music, with its fast synthesised beat, packed the nightclubs and gave rise to illicit "warehouse" parties all over the country. The attention of the media, focusing on the alleged drug-taking activities of the clubbers - LSD (back in vogue in a weak "club" form) and ecstasy, or 2E, a mildly hallucinogenic amphetamine derivative - finally drove the whole scene underground, but last year's "summer of love" has been succeeded by a second, even more intense but without the "Acid" label.

fluorescent clothes. The screen projected psychedelic images like cartoons, surrounded by a thicket of lasers making circles in the air. In the marquee the latest hi-tech light machines pulsed and flashed in time to the music, the lights from the fair spun round and round and, later, there were fireworks.

was a vast children's fancy dress party and that, in a country riven with disputes, the response of these hippest of young things was to retreat into childhood, into the simple pleasures of a lost fairground.

action. Why fight when you can dance? Most people must have brought their drugs with them, but it was impossible to say who had and who hadn't taken anything. Whatever the truth, the general atmosphere

was much more pleasant than most pubs on a Friday night. It was the music, however, which gave the occasion its purpose and spirit, and it was excellent. Everyone danced exuberantly, jerking and punching the air, in a seamless wall of rhythm all night long and into the day. The end came at 3pm on Sunday, the result of a clamour of local protest and police pressure. Local residents were prevented from sleeping, but it was more their hatred of "Acid House Parties" and everything they stand for that brought it to a close.

The press coverage has only served to make the parties, the music, the drugs and the dancing more popular than ever among the young; the game now is to overcome the police, local residents, and the sheer difficulty of organising such events in order to illicit the ultimate warehouse party.

But it was in the first light of the morning that the full splendour of the gathering became apparent. As the sun rose to the sound of the party's anthem "Everything begins with an E" the full range of London's fashions emerged from the darkness in a kaleidoscope of colours and styles probably never matched since the hippy era.

Also making money, and very much part of the movement, were the drug dealers. For the press, this is the worst thing about the dance craze. Clearly, given the nature of the event, many people must have been on drugs. There were a few dealers wandering around offering "Ec", and once I was offered "trips", but it was much more low-key than I had expected. Most people must have brought their drugs with them, but it was impossible to say who had and who hadn't taken anything. Whatever the truth, the general atmosphere

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Arriving at 11pm we were ushered through a posse of security men into a field about a mile from the village. Around the perimeter were stalls and fairground rides and a marquee with a light show. In the middle of the field was a large, ornate, vintage car with a miniature Elftal Tower produced twisting sparks of light and laser beams, and at the end a stage with a large screen flanked by 100kW bank of speakers blasting out the purest and hardest of DJ House music.

There were rastamen in day-glo colours, men with pony tails and ponchoes, New Age hippies (but no real ones) with flowered bell-bottoms and balloon sleeved smocks, men in tie-dye caftans with compact discs worn like amulets around their necks, couples in matching, loudly-checked jumpsuits or dungarees (fashion hint - one strap is worn untied), paisley shirts, cowboy suits, and, strangest but most revealing of all, people dressed as babies with dummies round their necks which, in times of stress, they would suck upon.

It seemed to me that this

It seemed to me that this

It seemed to me that this

The spectacle was dazzling. Thousands of people (12,000 according to the organisers) were bobbing and jiving to the frantic rhythms, glowing in the ultra violet light as it hit their

It seemed to me that this

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It seemed to me that this

## Why the old routine is still the one-two beat

Alastair Macaulay on the Bolshoy's London season

THE BASIC idea of dancing to the beat: wouldn't you have thought it was the same the world over? But no, it's not; and, during the six-week Bolshoy season in London, which ended last Saturday, the company is now on a UK tour. It kept tantalising me. Bolshoy dancers, preparing for a big classical step, often use the downbeat, not for the step itself but for the preparation for it. Elsewhere, amid more pomp or rumbustious music, dancers may often edge ahead to hit the beat itself, or to echo it closely. And so, the aural focus of a dance keeps shifting.

sound-track is several frames out of synchrony. And the Bolshoy does this on purpose. How strange to find that there are American and even a few British dancers who can help you hear the subtleties of Chaikovskiy better than the Soviets. And how ironic to recall Moscow conductors, such as Gennady Rozhdественский or Mark Ermler, who have stimulated Western dancers to the kind of acute rhythmic spontaneity missing in today's Bolshoy ballet. The Bolshoy style is grandly consistent, but it isn't the best for high-style classicism. (The Kirov, though more elegant in line and more radiant in style, is musically even slower. Bolshoy conductors don't challenge their dancers, but Kirov ones simply pander to theirs.)

Alastair Macaulay on the Bolshoy's London season



Nadezhda Pavlova and Irek Mukhamedov of the Bolshoy

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like Ananiashevili would renege on the Bolshoy. Three years on, the reverse is occurring. Coming up the ranks is another bright-faced long-limbed enchantress, the blonde Inna Petrova, who danced the Lilac Fairy in *Beauty* and other solo roles, and is tipped to become the company's next ballerina. Like Ananiashevili, she has charm, spacioussness, and a heavenly upper-body vivacity. I wish for her sake and that of other adorable soloists, such as Elvira Drozdova that they had a wider repertoire to aspire to, and that they were being challenged by the 20th-Century classicism of Balanchine and Ashton.

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## Quality in quantity: the Show rolls on

Antony Thorncroft on the RA's summer tradition

**T**OMORROW the Royal Academy's Summer Show closes its doors. In just over two months around 140,000 people will have scrutinised the 1,250 or so paintings, sculptures and prints that make up the Show and, in the main, find that they want them.

public. In the last two years the panel of judges has attempted to improve the quality of the art in the Show. The judges have cut down the entry by a couple of hundred - this year 1,261 exhibits were displayed out of a total entry of over 12,000 - passing over pretty, well-painted but anodyne flower pictures in favour of bigger, better, bolder works of art.

There has also been pressure on the Royal Academicians themselves to submit good things. David Hockney responded with his first oil for many years. The RA's can each send in six works, and if they make no offerings over five years they must have a good excuse for not doing so. In the event the great majority submit; however, they do not always send.

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So, obviously, it is the decorative paintings by gifted amateurs and non-RA professionals that are snapped up. The serious buyers of art prefer to be cosseted at a dealer's gallery rather than participate in such a frenzied market place.

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## Musical movements

Ronald Critchton on the lives of three composers

**LISZT**  
By Derek Watson  
Dent (The Master Musicians) #04  
pages, £19.95

**FELIX MENDELSSOHN,**  
A LIFE IN LETTERS  
Edited by Rudolf Elvers. Translated by Craig Tomlinson  
Casell, 334 pages, £14.95

**DELIUS: A LIFE IN LETTERS, 1909-1934**  
By Lionel Carley  
Scholar Press, 500 pages, £30

Liszt's central position in 19th century music is now firmly established. For the last 50 years and more there has been a movement in England, pioneered by such enthusiasts as Sacheverell Sitwell, Constant Lambert and Humphrey Searle, towards greater knowledge of his vast and varied body of composition. One still senses the occasional puritan disapproval of the man and his music ("yes, a great pianist no doubt, but...") while adjectives like shoddy and insincere are heard - implying how far the composer of the Faust Symphony and the Piano Sonata falls below what are still, in places high and low, believed to be Victorian values.

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ARTS

EDINBURGH FESTIVAL

La Chulapona

FOR MANY a fringe practitioner, the Edinburgh Festival is just one more gig on the annual merry-go-round.

Shill thrills with an odd ode to a crisis

they play. They engage in idle vandalism with scissors and beer cans.

storms. The concert does not take place. Red Shift's Frida and Diego is an ambitious biographical study composed by Greg Cullen.

party! Anna Savva and Nicholas Jeanne are superb as the twice-married (to each other) indivisible rivals.

man with a dead wife." The play is very funny, full of wise-cracks in the style of Neil Simon.

Supported by the Banca Santander and the Royal Bank of Scotland, the Festival gave on Thursday at the Playhouse Theatre the first of three performances of Moreno Torroba's Zarzuela, La Chulapona.

of the cafe proprietor Señor Antonio, who has been waiting for this moment. The ending is downbeat, with Manuela alone on the stage confessing that her thoughts will often stray to the irresistible José María.

Ronald Crichton on an enterprising offering from the National Opera of Spain

including blind beggar and night watchman to earn a living, and other colourful street characters, Manuela's father is perpetually in debt.

Antonio, later in the duet where Antonio finally wins Manuela, Moreno Torroba shows a real opera composer's ability to present situations in music.

No expense has been spared. The company has brought its own chorus and the Symphony Orchestra of Madrid with the experienced conductor Miguel Roa.

Michael Coveney finds more imaginative productions than usual hidden among the merry-go-round of the Fringe

picking up punk hitch-hikers. A violent kicking is administered to an incipient modernist in a piece which is not about the Scottish Chamber Orchestra.

murals' style, with direct quotations from the great Alameda Park painting. Taking a cue from Sandstein, you might say this was "One Day in the Park with Frida and Diego."

Netherbow Arts Centre, Imelda Stambon regales a taciturn solo clarinettist (Derek Corbhill) with her tales of amorous woe.

The show is presented by the American Festival Theatre. Another neat little American piece is on view at the Royal Scots Club, and I am not necessarily referring to the seducing lady, Gwendolyn Humble.

A musical treat, but the eyes don't have it

IN ACT 2 of Wolfgang Wagner's new production of Parsifal at Bayreuth, the flower maidens filter on to the stage like a troupe of classical ballerinas in flowing white chiffon.

to remove the friction between James Levine and Gottfried Dieckhoff, whose century production offered such a refreshing change from Bayreuth tradition.

theless that Devine is developing positively as a Wagnerian. A pity, then, that the visual counterpart is so leaden.



William Pell as Parsifal and Waltraud Meier as Kundry

still sings Klingsor with vigour. Waltraud Meier's Kundry is Bayreuth's jewel, but deserves a better partner than Pell.

The first part of A Travelling Actress was given late last Saturday on Radio 4. The second, final, part is tonight at 10.15, worth cancelling other things for.

Radio Painful voyage round an actress

serve to pay off all the Duchy's debts. Unhappily, Block's apprentice leaks the invention - which is, I can tell you now the play is done, a two-wheeled, foot-propelled means of transport called a "bi-cycle" - and has added a refinement of his own, a "tree-wheel."

children. "Rushdie" was used as a bad word at school. Praying routines were hard to understand. "Islamically" there were no arranged marriages; they were family business.

Andrew Clark reviews Parsifal at Bayreuth

greater inner tension. Levine's mastery of the Festspielhaus acoustics is revealed in the purity of texture and limbo of the strings.

Wagner's well-formulated theories on the symmetry of Parsifal - how both Titurel and Klingsor have in different ways perverted the magic of the Grail - take rudimentary visual form in the hexagonal shape of the stage and its central plinth.

A small-scale success story

The Batignano Festival, officially known as Music in the Cloister, began modestly in 1974 with a performance in English of Purcell's Dido and Aeneas.

It can count on a capacity audience - admittedly the capacity of the cloister is not large - to attend all its productions. Despite this success, the production has still remained small-scale.

accents, making him sound more like a foreign invader than a Lombard king. In the smaller roles, Jonathan Best turned the duke of Turin into a bully-boy thing, but made good use of his somewhat hollow, not particularly agreeable voice.

The Musica nel Chostro orchestra, also of chamber proportions, seemed to consist mostly of young British players, and - as the numerous solos and exposed passages indicated - of considerable skill and sensitivity.

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Not that everything in the Cloister is perfect. In the production of Handel's Rodelinda that opened recently, some of the singers were unconvincing (at least to Italian opera-goers), and the repertoire is eclectic.

William Weaver reviews the Batignano Festival

moledo, gave a splendid musical and dramatic characterization of a figure far from easy to delineate. It was not necessary for him to yell, to hammer home his point, for the madman to find serenity, he demonstrated a secure grasp of a broad interpretative range.

With a pond devised in the centre of the long playing platform as the only scenic element, Matthew Richardson concentrated his staging on the players themselves. Fortunately, he had good actors, for the most part, and he could make their frequent confrontations meaningful and exciting.

At home with the Blakes

making the point that the issues of the 18th century were significantly analogous to our own: the fires of patriotic zeal flicker against the walls as the "traitor" Paine, a fugitive from the French mob, takes advantage of the cosy seclusion of the Blakes' Lambeth garden to propound his revolutionary theories to a visionary outcaste who sits naked in trees.

possible to be perched six foot up a tree with nothing but a garland for modesty, while Michael Maloney's Blake is a study of blank-eyed otherworldliness coupled with boyish eagerness to please and a zealous belief in "revolution" as opposed to "reform."

Shelburne who also directs, offers no reconciliation. Out of all the wine and brandy consumed during the evening comes no maudlin togetherness, rather a recognition of the differences that persist between artists and activists, compelling the activist to go out over the garden wall once again. The points are put elegantly and eloquently enough to give a risible redundancy to the anti-smoking lobbyist, who had to be hustled offstage after a noisy protest at the end of the show. Had nobody told him that Fidel Castro has given up cigars?

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SPORT

From the sublime to the ridiculous

Ben Wright is worried about the effects of more commercialism on top professional golf

IT HAS been a very strange month in the world of big-time golf since the palpitating finish and Mark Calcavecchia's unique four-hole play-off victory in the Open Championship at Royal Troon. The cynical, and I am rapidly becoming one of their number, might say that the professional game at its highest level is fast retreating from the sublime to the ridiculous as it becomes ever more sickeningly commercialised.

There are few things in life I prefer to the occasional wager on a sporting event. But I am

convinced that betting facilities at the actual site of golf tournaments are a terribly bad idea, as was conclusively proved when the experiment was first launched, and quickly dropped, nearly 20 years ago.

I thought the professional game in America had been milked by commercial interests

outside the sport to an alarming degree. But nothing has shocked me more in living memory than last week's appointments of the William Hill Organisation as the official bookmaker to the European Tour, together with the promise from that company that they will offer on-course betting facilities during at least six events next season.

I have nothing against the William Hill Organisation, at whose splendid facilities I have placed bets on countless occasions. But none of my friends and acquaintances, who may have found it difficult to place daily bets on, for instance, this year's Open at betting shops scattered throughout the land. It was the rowdy element that the presence of on-course betting facilities attracted that killed the experiment in the first place. I will remember when such a facility on the left side of the 18th fairway at Turnberry became a con-founded nuisance to the players in terms of the decibel level of noise distraction.

It was uncannily disturbing to watch players actually betting on themselves, although they would obviously despatch a friend or relative to place the wager.

I saw nothing wrong with Tom Watson trying to take advantage of the absurdly generous odds of 60-1 offered against him winning at Troon in a local betting shop. But as he told me in Denver, Colorado, this week, Watson, a much respected traditionalist, would never dream of placing a bet on himself or anyone else at a tournament venue.

Aside from the rowdy element that golf events in Britain have seen become increasingly apparent - and which the game can definitely do without - it is the criminal element that is never far behind, that worries me.

When the short-lived experimental on-course facilities were first launched, many players assured me such wagering would never influence or adversely affect their play. But in my humble opinion it will only be a matter of time before a golfer is "got at" by those who find it impossible to resist the temptation to try to influence the outcome of the tournament. It would be childishly simple to pull off such skulduggery.

For instance few who witnessed it will easily forget the innocent incident at the 1976 US Masters tournament when

Hubert Green, poised over a four-foot putt on the 18th green to win the event, the eventual winner, Gary Player, was fatally disturbed by a nearby radio commentator, whose whisper intruded so rudely on the total silence respectfully afforded Green.

Poor Hubert backed off and laughingly rebuked the commentator in question. But the damage to his concentration had been done, and the eventual putt almost inevitably hardly threatened the hole. Golf, more than any other sport, demands absolute silence. Need I say more?

The American Ryder Cup team was completed in Colorado this week when captain Ray Floyd nominated 39-year-old-veterans Watson and Lanny Wadkins to fill his two "wild card" spots on the 12-man squad. The press conference was notable for a fresh round of sabbat rattle from a team that, since Calcavecchia's triumph, has become increasingly confident of victory at The Belfry next month.

I am sure I am not alone in having become profoundly sick of the verbal warfare that has been waged against Reid, who had led the match on both sides of

the Atlantic throughout this momentous season. Wouldn't it be a great idea if both captains, Floyd and Tony Jacklin, declared an immediate moratorium on this senseless mouthing off until the teams have finally decided on the evening of Sunday, September 24, who shall have Transatlantic bragging rights for the next two years?

This verbal warfare can only inflame the passions of a crowd whose behaviour will be watched with more than passing interest by those members of the media from both Britain and America who at usual are thirsting for trouble.

While on the subject of bad behaviour, Payne Stewart's best major title victory, won at the USPGA championship last Sunday evening was marred by his antics in the scorer's tent at Kemper Lakes golf club on the outskirts of Chicago. Scores of players assembled in Denver this week for the International Tournament at nearby Castle Pines, agreed with me that Stewart's behaviour was nothing short of disgraceful. Stewart clowning around while out on the golf course has not, Reid, who had led the match on both sides of

day, was dying a slow death, if only figuratively. Reid, who had also led the US Masters in April, until hitting a terrible wedge shot into the pond at the 16th hole, having three-putted at the fourth, found a way to ease again in an ironically similar fashion. This time Reid found the water to the right of

the 16th fairway, and then took three sorry putts on the 17th green to present the title to Stewart.

Cross commercialism again reared its ugly head. Stewart is paid vast sums of money for wearing golf clothing put out by the National Football League. At one point he turned away from the cameras in disgust - to point to the League's logo on the back of his cap. Thankfully Reid returned to us to smelly by giving Stewart a warm embrace. Golf's integrity had thankfully been saved once again, but I wonder for how long?



Ray Floyd: verbal warfare should stop



Tony Jacklin: should stop mouthing off

CRICKET telephone information services are one of the game's new sub-cultures, along with tapes and videos about great matches and personalities, such as the BBC's Bradman tapes and Ashes Regained video. This last shows highlights of England's victorious series against Australia in 1985, a memorandum of a lost world.

Howzat then cricket lovers? Teresa McLean plays a straight bat to telephone googlies marooned or imprisoned away from television or radio do not mind paying that much to hear the latest news about important matches. That is easily understandable. Indeed, when a match is close and exciting, it can even become addictive.

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CROSSWORD

No. 7016 Set by CINEPHILE Prizes of £10 for the first five correct solutions opened. Solutions to be received by Wednesday August 30, marked Crossword 7016 on the envelope, to the Financial Times, Number One Southwark Bridge, London SE1 9HL. Solution on Saturday September 2.

Crossword puzzle grid with clues for Across and Down.

- ACROSS
1, 7 Devised with consideration, we shall nevertheless seek for custom (4,7,3)
2 Small boy or Pacific island (5)
10 Deciding what's the matter, is doing as arranged (9)
11 Local target (4,5)
12 Provide the ultimate - up-per-class English (5)
13 Charged with making sauce with cadmium? (7)
15, 16 Wipe tub, perhaps, to remove parasites (4,4)
20 More or less black and white food container (3,4)
23 Top 100 - 500 sheets (5)
24 Saint with religious practice: don't give it up (5,4)
26 Where's the halo of the parliamentarian? (9)
27 Nuclei that part in port (5)
28, 29 Old airline takes on pure gold: it can swallow most things! (3,11)
DOWN
1 Retire, having unsettled game (8)
2 Irish rhyme - "tree" with "hay"? (8)
3 Unfinished article to take from excitement (5)
4 Experienced person, in former times four inches (3,4)
5 Cautious as a prisoner? (7)
6 Model surprisingly seen twice by Williams (8)
7 Legally positioned in consideration (8)
8 Trying sort of person on top of bed (6)
14 Irregular health resorts where doctor ushers police (8)
16 Broken nail in hand at end cup (8)
17 Provider of cover-ups for the house? (8)

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